



Video Solutions

Voice Solutions

Network Infrastructure Solutions

Global Services

Custom Products/Market Solutions

Polycom Learning Center

Polycom® Solutions Product Catalog

Fall
2005

VideoVoiceDataWeb

 POLYCOM®

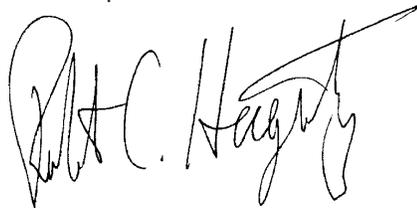
Letter from the Chairman

Technology is no longer just an efficiency tool; it's a strategic driver. Organizations that leverage the best technologies and utilize them to their fullest capacity are winners in today's ever-competitive environment.

With that in mind, we've created a full suite of customized Polycom Unified Collaborative Communications Solutions. They offer your organization a way to conference and collaborate any way your users choose via video, voice, data or the Web. It's a fully integrated experience that provides mission-critical communications anywhere, anytime.

From small to large enterprises, educational environments, and healthcare applications, to courts, government agencies, and organizations, our leading edge solutions bring your world closer, save you time and money, and help you speed time to market. Simply put, our products and services make doing business more efficient, effective and fun.

We hope that you find this catalog helpful. And we hope that we'll continue to earn your trust and satisfaction as you allow our products to make a difference in the way you work.



Robert C. Hagerty
Chairman and CEO

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Ordering Information

For more information or for a referral to an authorized Polycom reseller, please call us at **1-877-POLYCOM**. Some catalog items can be ordered through the Polycom eStore at **www.polycom.com**

Availability

Most Polycom products are available worldwide through our channel partners. This catalog is intended for distribution in the U.S. only. Products and specifications are subject to change.

Comments? Questions?

Please call us at **1-877-POLYCOM** or **1-925-924-6000**.



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See What's New!



Introducing Polycom Conference Room Solutions

From a simple, utility Video Cart solution to the high-performance Media Center solution, Polycom has the furniture solution that will fit any need and any meeting room. The Polycom line of multimedia furniture, coupled with Polycom's powerful VSX™ product line and high quality LCD and plasma displays, creates a high-quality video meeting environment.

VSX Release 8.0 Software – Enhancing the Entire VSX Line

All VSX systems can be upgraded to VSX Release 8.0 and will gain video performance improvement, extended data sharing capabilities, improved system reliability and more flexibility for both network administrator and end users.

New Video Systems Complete the VSX Line: Polycom VSX 7000e and VSX 7000s

Polycom has expanded the VSX 7000 award winning series with two new models: VSX 7000s and VSX 7000e. Both systems deliver unmatched quality, performance and features for everyday meetings. The VSX 7000e offers a new split form factor solution ideal for medium to large meeting spaces. The VSX 7000s is the top-of-the-line in set-top video conferencing systems, allowing you to easily integrate video conferencing into any meeting space, with any type of display. Create a complete conferencing solution by combining the VSX 7000e or VSX 7000s with the Polycom Media Center or Polycom Media Cart and 32" LCD displays.



Polycom VSX 5000

The VSX 5000 is Polycom's newest entry-level set-top video conferencing system with outstanding video and quality video, ideal for small group applications. Match the VSX 5000 with the Polycom Media Cart or Polycom Video Cart for a complete room solution.

See What's New!



New PVX™ Software - PVX Release 8.0

Polycom's PVX Release 8.0 brings unprecedented video technology to your desktop PC offering SIP support, H.239 content sharing; content sharing in H..264 and more!



SoundStation2™, non-expandable

SoundStation2, non-expandable (without display), provides users with the same audio quality as the current SoundStation2 with display at a price point equal to the original, award-winning SoundStation®. This product is perfect for small to medium conference rooms or offices where users do not need all of the features of the existing SoundStation2 models, but still require remarkable voice quality.



Polycom QSX™

Instant content sharing by dialing your Polycom conference phone! Polycom QSX allows users to instantly share a live view of a computer screen with remote locations simply by dialing a Polycom conference phone. It's an easy and secure screen sharing solution that anyone can use. There's no need to learn new applications, upload documents, pay monthly service fees, or pre-schedule. It's Voice+Content™ without any of the usual hassles!



SoundStation IP™ 4000 – SIP Conference phone

SoundStation IP 4000 IP conferencing unit is the answer for organizations that are ready for the benefits and versatility of a SIP enabled business. Designed for offices or small to medium sized conference rooms, the SoundStation IP 4000 provides remarkable room coverage and audio quality.



Polycom ReadiConvene™ MGC+

A cost-effective "all-in-one" platform that provides multipoint unified conferencing with an optional suite of integrated scheduling and management applications.



Polycom ReadiManager™ SE200

The new Polycom ReadiManager network appliance delivers a full-suite of advanced video/voice conference management functions via a tightly integrated set of applications – gatekeeper, device management, scheduling and conference management.



Polycom Unified Collaborative Communications Solutions

With the most complete, state-of-the-art line of conferencing and collaboration products available, Polycom is the leader in the emerging Unified Collaborative Communication market, with solutions that connect people, ideas, and insights via integrated video, voice, data, or the Web, anytime, anywhere – as naturally as being there.

Since the early 1990's, we've been responsible for some of the most sweeping breakthroughs in the conferencing and collaboration arena. Today, our industry leading advances in image and sound quality are single-handedly transforming virtual groups and desktop meetings into experiences that are as personal and natural as any face-to-face interactions. And, by harnessing enormous leaps in worldwide IP connectivity, we are now able to deliver a new generation of totally integrated video, voice, data, and Web conferencing and collaboration solutions suited to every budget and every type of network. This seamless integration offers user-friendly options unequalled in the industry.

Many of these solutions are highlighted in this catalog or information is available at **www.polycom.com**



Polycom Video Solutions

Video

Introduction to Polycom Video Solutions

From small to large enterprises, educational environments, and healthcare applications, to courts and government agencies, organizations are taking advantage of the speed, richness and convenience of video collaboration and communication.

From the world's most powerful personal video conferencing solution, PVX, to office solutions such as the Polycom V500,[™] VSX 3000, VSX 5000, VSX 7000s, VSX 7000e, and our top-of-the-line VSX 8000, Polycom can provide a video conferencing solution that works for your conference rooms, offices and desktops.

For all systems in our VSX product line, Polycom offers complete solutions that include displays and carts combined with the video conferencing system that will best fit your conferencing needs. These complete solutions take the guess work out of adding video conferencing to your meeting space, and provide everything you need to add the critical dimension of video to your meetings.

Polycom Video Solutions



Features

Wide choice of cart configurations –

From a simple utility cart to a high-performance multimedia cart, Polycom has the furniture solution that will fit any need and any meeting room

Multiple monitors and displays to fit each cart –

Outfit the Video Cart with a 32" CRT. Choose between single or dual 32" LCDs for the Media Cart. For the Media Center, choose between 32" LCDs or 42" plasmas. Outfit any of the carts with a VSX system for a complete room solution

Complete video communication solution –

The Polycom line of multimedia furniture, coupled with Polycom's powerful VSX product line and high-quality LCD and plasma displays, creates a high-quality video meeting environment

Designed for customization and integration–

Fits enterprise environments with the flexibility to mix and match the carts, displays, conferencing systems and sound systems – providing a wide choice of options to address specific needs

Sleek design with ergonomic functionality –

All of the carts in the Polycom Conference Room Solutions line are stylish and painted in neutral grey and black colors to fit into any meeting room. Each cart includes storage space for video peripherals and lockable casters for ultimate mobility. The Media Cart and Media Center also include locking doors for environments that demand security

Polycom Conference Room Solutions

Polycom Conference Room Solutions encompass a range of offerings to meet the needs of any meeting room, from small offices to large auditoriums. Polycom Conference Room Solutions are designed for optimal face-to-face communications and enhance the experience of meeting over video conferencing such that each meeting is seamless and integrated. As meetings between physically dispersed groups become more and more ubiquitous, it becomes imperative to have a total conferencing solution that fits the needs of each meeting room.

The Polycom Media Center is stylish, yet functional, providing medium to large conference rooms with high end displays, lockable storage for peripherals, and portability. The Polycom Media Center can be outfitted with a built-in surround sound speaker system and with either 42" plasma displays or 32" LCD displays. **The Polycom Media Cart** also features lockable storage for peripherals and can accommodate up to two 32" LCD displays, ideal for medium sized rooms that need portability. **The Polycom Video Cart** is a utility cart, perfect for small to medium conference rooms that need space-saving furniture that can accommodate up to a 34" CRT display. Lastly, the new set of offerings includes **the Polycom Wall Mount Solution**, that can be used with one or two 32" LCDs and has a camera shelf that fits the Polycom PowerCam™ Plus, Polycom PowerCam or any of the all-in-one VSX systems.

All video displays that are included in the Polycom Conference Room Solutions line are state-of-the-art CRTs, LCDs and plasmas with the highest quality resolution and video picture quality available on the market today. Choose a single display for rooms that have limited space, and opt for dual displays for environments where data will be shared frequently, or where there is the desire to see both the remote and the local meeting groups.

Any furniture solution within the Polycom Conference Room Solutions line can accommodate any VSX product. Choose the VSX system that best fits your conferencing needs, then choose the furniture that best fits the needs and demands of your conferencing environment. All VSX video conferencing systems boast excellent audio with Polycom's StereoSurround™, and industry-leading video with Polycom's Pro-Motion™. Each of the VSX systems is standards-based and will work seamlessly in any IP or ISDN video conferencing environment; additionally, the VSX product line is easy to maintain and upgrade through its web-based management utility.

Polycom Video Solutions

Polycom VSX, Cart and Display Packages

Item No.	Description
7200-22818-001	VSX 8400 Presenter Voice-Tracker with Media Center and two 32-inch WXGA 16:9 LCDs with stereo audio. VSX 8400 Presenter Voice-Tracker as described in 7200-22740-001, Media Center/ LCDs as described in 2215-22634-001. Cart stereo not included. English remote, Country Code 54.
7200-22817-001	VSX 7000e IP, NTSC, with Media Center and one 32-inch WXGA 16:9 LCD w/stereo audio. VSX 7000e as described in 7200-22540-001 and Media Center/LCD as described in 2215-22626-001. Cart stereo speakers not included. English Remote, Country Code 54.
7200-22816-001	VSX 7000s IP, NTSC set top, with Media Cart and one 32-inch WXGA 16:9 LCD display with stereo audio system. Includes VSX 7000s as described in 2200-22650-001 and Media Cart/LCD as described in 2215-22616-001. English remote, Country Code 54.
7200-22815-001	VSX 5000 IP, NTSC, with Polycom Video Cart and 34-inch (32-inch viewable) NTSC CRT display. Includes VSX 5000 as described in 2200-22550-001 and Video Cart/CRT display as described in 2215-22615-002. English remote, Country Code 54.

Polycom Conference Room Solutions

Item No.	Description
2583-52444-001	Polycom Video Cart. Supports one display up to 34-inches. 32" in height, open front and rear access, one interior shelf, glossy black wood finish. Display not included.
2215-22615-002	Polycom Video Cart/Display Solution. Includes one 34-inch (32-inch viewable) NTSC/PAL CRT display. Open front and rear access, one interior shelf, glossy black wood finish. Comes with NA power cord, must supply own power cord outside NA.
2583-52445-001	Polycom Media Cart. Supports one display up to 34-inches. Cart has locking door, vented secure rear panel access, adjustable interior shelf, rack mount rails. Display not included.
2215-22616-001	Polycom Media Cart/Display Solution, with LCD mounting bracket and camera shelf. Includes one 32-inch WXGA 16:9 LCD display with stereo audio system. Comes with NA power cord, must supply own power cord outside NA.
2215-22617-001	Polycom Media Cart/Display Solution, with LCD mounting bracket and camera shelf. Includes two 32-inch WXGA 16:9 LCD displays with integrated stereo audio systems. Comes with NA power cords, must supply own power cords outside NA.

Polycom Video Solutions

Polycom Conference Room Solutions | Continued

Item No.	Description
2215-22618-001	Polycom Media Center Cart to support one display up to 34 inches (only for flat panel with its own tabletop mount), with four-position universal power strip and four adaptor power cords. Integrated speakers/subwoofer and/or displays not included.
2215-22619-001	Polycom Media Center Cart to support one display up to 34 inches (only for flat panel with its own tabletop mount), integrated dual speakers, subwoofer, with four-position universal power strip and four adaptor power cords. Displays not included. 120v
2230-52196-001	Polycom Media Center Cart to support two CRT displays up to 34 inches, with integrated dual speakers, subwoofer, includes four-position universal power strip and four adaptor power cords. Displays not included. 120v
2215-22626-001	Polycom Media Center Cart/Display Solution, mounting bracket, camera shelf, one 32-inch WXGA 16:9 LCD w/stereo audio. Cart includes four-position universal power strip and adaptor power cords. Integrated stereo speakers, subwoofer on cart not included.
2215-22628-001	Polycom Media Center Cart/Display Solution, with LCD mounting bracket, camera shelf. Includes one 32-inch WXGA 16:9 LCD display. Cart includes integrated stereo speakers and subwoofer, four-position universal power strip and four adaptor power cords. 120v
2215-22630-001	Polycom Media Center Cart/Display Solution, LCD mounting bracket, camera shelf. Includes two 32-inch WXGA 16:9 LCD displays. Cart includes integrated stereo speakers and subwoofer, and four-position universal power strip and four adaptor power cords. 120v
2215-22634-001	Polycom Media Center Cart/Display Solution, mounting bracket, camera shelf, two 32-inch WXGA 16:9 LCDs w/stereo audio. Cart includes four-position universal power strip and adaptor power cords. Integrated stereo speakers, subwoofer on cart not included.
2215-22622-001	Polycom Media Center Cart/Display Solution, with mounting bracket, camera shelf. Includes two 42-inch XGA 16:9 Plasma displays. Cart includes integrated stereo speakers and subwoofer, four-position universal power strip and four adaptor power cords. 120v
2215-22632-001	Polycom Media Center Cart/Display Solution, with mounting bracket, camera shelf. Includes one 42-inch XGA 16:9 Plasma display. Cart includes integrated stereo speakers and subwoofer, four-position universal power strip and four adaptor power cords. 120v
2215-22635-001	Polycom Wall Mount/Display Solution, with LCD wall mount system, camera shelf for display top or wall mounting. Includes one 32-inch WXGA 16:9 LCD display with integrated stereo audio system. Shelf supports PowerCam Plus, PowerCam or VSX system mounting.
2215-22636-001	Polycom Wall Mount/Display Solution, with LCD wall mount system, camera shelf for display top or wall mounting. Includes two 32-inch WXGA 16:9 LCD displays with integrated stereo audio system. Shelf supports PowerCam Plus, PowerCam, VSX system mounting



Polycom Video Solutions

Features of Executive Collection Wall Systems

- Modern, slim design
- Superb picture quality
- High-fidelity audio system
- Flexible choices for any environment
- Highest bandwidth capability
- Best performance in market
- Simultaneous People+Content
- Latest PowerCam cameras
- Built in multipoint for adding sites
- Data-sharing at XGA quality end-to-end
- Smart, dynamic 360° microphone
- Easy graphical user interface

Executive Collection Wall Systems

For organizations seeking the best – this is it. Top-of-the-line performance and design for the most important conference rooms, the Executive Collection wall systems are ideally suited to the way many users want to integrate plasmas into meeting rooms. Thin wall-mounted plasma displays take up much less space than any other direct view solution.

The Executive Collection wall system combines the leading video conferencing and collaboration capabilities of the VSX 8000, choice of dual 61-inch or 50-inch high-resolution plasma displays, a high-fidelity audio system, a credenza that houses the electronics, and a virtually transparent wall mounting system.

The Executive Collection high fidelity audio system delivers 270 watts of total power, with a high-efficiency amplifier, subwoofer, and two (2) satellite speakers, especially designed for large environments where voice, video, and multimedia communications require the highest performance sound quality. The wall system furniture includes a stylish credenza to house the codec, amplifier, and subwoofer with extra space for additional equipment. The dual plasma displays deliver high resolution (1366 x 768), high contrast, high brightness, and a 16:9 widescreen aspect ratio format. Full-size stereo speakers integrate to the sides of the wall-mounted plasma displays.

Item No.	Description
7200-21900-001	Polycom Executive Collection, Wall Mount with System Credenza, VSX 8800 Presenter MP (NTSC, 120V), dual 61 in. Plasma, English Remote, Country Group 54. Order Network Modules Separately
7200-22000-001	Polycom Executive Collection, Wall Mount with System Credenza, VSX 8800 Presenter MP (NTSC, 120V), dual 50 in. Plasma, English Remote, Country Group 54. Order Network Modules Separately
2583-50927-001	Executive Collection optional credenza to be added to EC floor or wall system (as second credenza with wall system) to support additional equipment needs. Furniture only - does not include a codec, sound system or other electronics

Polycom Video Solutions



Features of Executive Collection Floor Systems

- Modern, slim design
- Superb picture quality
- High-fidelity audio system
- Flexible choices for any environment
- Highest bandwidth capability
- Best performance in market
- Simultaneous People+Content
- Latest PowerCam cameras
- Built in multipoint for adding sites
- Data-sharing at XGA quality end-to-end
- Smart, dynamic 360° microphone
- Easy graphical user interface

Executive Collection Floor Systems

For organizations seeking top-of-the-line performance and design for the most important conference rooms, yet prefer a solution that doesn't permanently mount on the wall, the Executive Collection Floor System is the best choice.

The Executive Collection Floor System combines the leading video conferencing and collaboration capabilities of the VSX 8000, with choice of single or dual 50-inch, high-resolution plasma displays, a high-fidelity audio system, integrated into a sleek, stylish stand that houses the codec and audio sound system. All in a profile for the pedestal of less than seven-inches!

The 50-inch (127 cm) plasma displays deliver high resolution (1366 x 768), high contrast, high brightness, and a 16:9 widescreen aspect ratio format.

The Executive Collection high fidelity audio system delivers 270 watts of total power, with a high-efficiency amplifier, subwoofer, and two (2) satellite speakers, especially designed for large environments where voice, video and multimedia communications require the highest performance sound quality.

Item No.	Description
7200-22100-001	Polycom Executive Collection with Floor Stand, VSX 8800 Presenter MP (NTSC, 120V), Dual 50 in. Plasma, floor stand, English Remote, Country Group 54. Order Network Modules Separately
7200-22200-001	Polycom Executive Collection with Floor Stand, VSX 8800 Presenter MP (NTSC, 120V), Single 50 in. Plasma, floor stand, English Remote, Country Group 54. Order Network Modules Separately
2583-50927-001	Executive Collection optional credenza to be added to EC floor or wall system (as second credenza with wall system) to support additional equipment needs. Furniture only - does not include a codec, sound system or other electronics

Polycom Video Solutions

VSX Signature Benefits

Polycom StereoSurround: Super wideband 14kHz audio delivered in two channels with true stereo separation – for conversations and rich media sharing. StereoSurround enables natural left/right audio recognition – just like being in the same room! Additionally, StereoSurround adds clarity so that it's possible to hear and process all far side speakers distinctly, even during multiple simultaneous conversations.

Polycom Siren™ 14: Super wideband 14kHz audio, but taking up only a small portion of bandwidth. This provides the best audio at any data rate, while not taking bandwidth away from video!

Pro-Motion: Combining excellent video resolution with smooth motion handling to provide the best video quality in the industry. Pro-Motion gives video conferencing users double the normal resolution, while maintaining the best possible frame rate for motion handling.

SIP support: Polycom's entire video product line-up, from PVX to the VSX 8000 series, includes support for both SIP and H.323. Whichever standard your organization has chosen, Polycom's PVX and VSX systems are the best solutions for your video network.

iPriority™: The industry's best QoS for IP networks – a robust set of features to guarantee video, audio and data quality on IP networks. Over 20 QoS features including: IP Precedence, DiffServ, RSVP, lip sync, jitter correction, and correction for packet loss.

AES Encryption: For video conferences that must be secure, Polycom includes standards-based encryption on each VSX system. Polycom encryption has been validated externally by NIST approved labs for FIPS compliance and includes a 128-bit key length.

VSX Release 8.0

Enhancing the Entire VSX Line

The industry's most powerful video conferencing system just got better with software enhancements, including Pro-Motion H.264 video at just 384 video (the industry's best video); optional six-site multipoint; H.264 support in multipoint, improved camera tracking, and more. The VSX family of products enhanced with Release 8.0 include the V500, VSX 3000, VSX 5000, VSX 7000s, VSX 7000e and VSX 8000.



Polycom Video Solutions

Features of the VSX 8000 Series

- Expansion of the VSX architecture in a rack-mount form factor
- Professional grade Phoenix balanced line-level connectors easily accommodate third party peripherals
- Polycom StereoSurround projected from left and right speakers give the feeling of being there
- Voice tracking to presets with the PowerCam™ Plus camera
- Ultra-quiet, ultra-fast action pan-tilt-zoom camera
- Add multiple voice and video participants to the same conference and increase productivity.
- Integrated People+Content for streamlined presentations
- Professional grade connectors make adding audio and video peripherals a breeze.
- H.264 video and television-like Pro-Motion video for unsurpassed quality
- 14 kHz wideband, crystal clear audio
- Easy-to-use, customizable user interface
- Extensive API command support for AMX or Crestron touch panels
- IP ready yet versatile enough to add QBRI, PRI or Serial network interface modules
- Robust remote management tools for IT or video administrators

Conference Room Performance – State of the art

Polycom performance room systems provide the industry's most advanced audio and video technology, maximum flexibility, input and output connectivity and robust management tools designed to fit even the most demanding environments. The 1U rack mount configuration of the VSX 8000 is ideal for special applications and other integrated environments that require state-of-the art video conferencing.

VSX 8000

Maximum Performance in a High-End Video Conferencing System!

For the best in all-around performance of a group video system, the products included in the VSX 8000 family are the perfect choice! Included are tools that enable the addition of multiple participants in a single video conference, People+Content™ collaboration, voice tracking PowerCam Plus camera and Siren 14 Stereo with high-fidelity speakers. Use the VSX 8000 in your own custom integrated environment, or pair it with dual 50 inch plasma Executive Collection.

A performance product that's ideal for use in an instructor or presenter environment!

All VSX 8000 packages include, as standard, data sharing software and functionality and either the PowerCam or PowerCam Plus camera, making the instructor and the presentation are the focus of the video conference. Extended flexibility of the system allows the end user to connect multiple peripherals such as a DVD player or VCR, a document camera or a projector for added presentation impact.

For convenient integrated conferencing, the VSX 8000 is available as a bundled solution package with the SoundStation VTX 1000®.

The ultimate in an easy-to-install, high performance video conferencing system.

A sleek rack mount design, professional grade connectivity and versatile interoperability make this product the perfect choice for integrated and custom environments. With considerations for form and function, the VSX 8000 is specially designed with professional integrators in mind. The slim, highly integrated, 1U design includes balanced line level input, integrated VGA input supporting People+Content collaboration and versatile network modules that fit into the back of the codec. For convenient integrated conferencing, the VSX 8000 is available as a bundled solution package with the Polycom Vortex® EF2280 and EF2241.

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Polycom Video Solutions

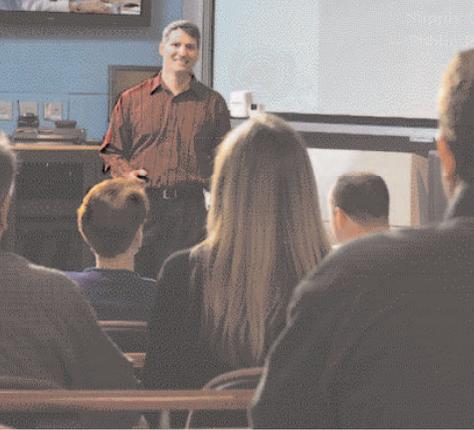
The VSX 8000 Series Solutions

Item No.	Description
7200-22818-001	VSX 8400 Presenter Voice Tracker with Media Center Cart and two 32-inch WXGA 16:9 LCDs w/stereo audio. VSX 8400 Presenter Voice Tracker as described in 7200-22740-001, Media Center/LCDs as described in 2215-22634-001. Cart stereo system not included. English remote, Country Code 54.
7200-22770-001	VSX 8800 Presenter MP VTX: Incl VSX 8000, PowerCam Plus, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, 6-way MPPlus, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22750-001	VSX 8800 Presenter MP: Incl VSX 8000, PowerCam Plus, 2 microphone arrays, ImageShare II, People+Content IP, 6-way MPPlus, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22760-001	VSX 8400 Presenter Voice Tracker VTX: Incl VSX 8000, PowerCam Plus, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22740-001	VSX 8400 Presenter Voice Tracker: Incl VSX 8000, PowerCam Plus, 2 microphone arrays, ImageShare II, People+Content IP, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-21963-001	VSX 8400 Presenter VTX: Incl VSX 8000, PowerCam camera, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-21962-001	VSX 8400 Presenter: Incl VSX 8000, PowerCam camera, 2 microphone arrays, ImageShare II, People+Content IP, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
2200-21400-001	VSX 8000: Incl VSX 8000, English remote, 1 year std service, order network modules separately CTRY CODE 54
2215-20949-001	VSX 8000, Network Module, Quad (4) BRI, with cables
2215-21023-001	VSX 8000, Network Module, PRI-T1, with cable
2215-21360-001	VSX 8000, Network Module, Series (V.35, RS449, RS530 with RS366 dialing), adapter cable, serial interface cable ordered separately
5150-22762-001	VSX MPPlus MultiPoint Software Option Key for the VSX 8000 – 6 port internal MCU
5150-21297-001	VSX MPPlus Multipoint Software Option Key (VSX 3000, VSX 7000s, VSX 7000e, VSX 8000)
8200-50649-001	ImageShare II device for People+Content for VSX 8000 systems, includes 25ft/7.5m cable to system

Polycom Video Solutions

The VSX 8000 Series Solutions | Continued

Item No.	Description
2200-21969-120	Stereo Speaker Set, 120V includes: 2 satellite speakers, subwoofer and speaker stands
2215-20260-001	VSX Microphone Kit – contains 1 microphone with 30' cable
2215-07155-001	Extended Microphones (2) for SoundStation VTX 1000
2215-22639-001	Polycom Ceiling Microphone Array – includes VSX microphone array, ceiling mount fixture with 23" steel post and hardware, 50' and 30' plenum cables. For 2' x 2' or 600mm x 600mm grid drop ceiling only
2201-50185-001	PowerCam Plus Main Camera, NTSC, for VSX 8000; 10ft/3m cable
2200-20960-001	PowerCam Main Camera, NTSC, for VSX 8000; 10ft/3m cable
2215-21903-001	VTX/VSX integration kit includes: VTX Software upgrade license and Integration cables for VSX 7000/8000 and VTX 1000. Cables include 2 VSX/VTX interconnect cables (30 ft/9 m, 50 ft/15 m) and 2 VTX/VCSVX interconnect cables (3 ft/1, m. 5 ft/1.5 m)
2457-21978-001	Cable, VSX 8000 to Vortex Audio/Control, 6 ft/1.8m
7200-21967-001	VSX 8000 and Vortex EF2241 Bundle including VSX 8000 to Vortex Audio/Control Cable, English Remote, Country Code 1, 1st year standard service, order VSX 8000 network modules separately
7200-21968-001	VSX 8000 and Vortex EF2280 Bundle including VSX 8000 to Vortex Audio/Control Cable, English Remote, Country Code 1, 1st year standard service, order VSX 8000 network modules separately



Polycom Video Solutions

Vortex/VSX Integration Features

- Sleek, slim-line design minimizes space requirements in rack-mount configurations
- Highest quality audio and video solution available
- Seamless integration with serial port connectivity
- Extensive API command support to control the devices
- Easy to install and use
- Simple control of both products – use the VSX series remote control to mute and unmute the audio on the Vortex system, or control both with your favorite room controller
- More microphone choices – use the Vortex to expand microphone coverage and type – add ceiling, table or wireless mics

Polycom Vortex and VSX Video Solutions

A winning combination - Polycom Vortex Installed Voice conferencing system and Polycom VSX 8000 series video conferencing system

Installed voice and video conferencing has never been more convenient! Enjoy the benefits of an integrated, rack-mount solution, with its ease-of use, custom designed loudspeaker and microphone configurations and the high-quality experience of Polycom voice and video conferencing solution. The availability of these configurations extends design flexibility to any environment, provisioning for up to 64 tabletop, ceiling or wireless microphones, anywhere you need them! The Vortex built-in multi-channel echo canceller improves audio intelligibility to remote sites while noise processing minimizes background noise. The VSX 8000/Vortex EF2280 combination provides connectivity for up to (8) external microphones, while the VSX 8000/Vortex EF2241 combination provides connectivity for up to (4) external microphones and an additional analog telephone line. Choose the bundle that's right for your environment.

Item No.	Description
7200-21967-001	VSX 8000 and Vortex EF2241 Bundle including: VSX 8000 to Vortex Audio/Control Cable, English Remote, Country Group 1, 1st Year Standard Service. Order VSX 8000 Network Modules separately.
7200-21968-001	VSX 8000 and Vortex EF2280 Bundle including: VSX 8000 to Vortex Audio/Control Cable, English Remote, Country Group 1, 1st Year Standard Service, Order VSX 8000 Network Modules separately.
2457-21978-001	Cable, VSX 8000 to Vortex Audio/Control, 6 ft/1.8 m



Polycom Video Solutions

Features of the VSX 7000 Series

- Available in split form factor or set-top to fit any room requirement
- Polycom StereoSurround projected from left and right speakers gives the feeling of being there
- Industry standard 14kHz wideband audio
- H.264 video and television-like Pro-Motion video for unsurpassed quality
- SIP Support
- Seamless Voice and Video integration with the SoundStation VTX 1000
- Industry standard People+Content capabilities
- Versatility in collaboration tools for a variety of applications
- Web streaming on or off the call for viewing at a later time
- Add multiple voice and video participants to the same conference and increase productivity
- IP ready yet versatile enough to add QBRI, PRI or Serial network interface modules
- Robust remote management tools for IT or video administrators
- Easy-to-use, customizable user interface
- Dual monitor emulation allows both far and near video participants to be seen on a single display
- Closed Captioning Support
- API Command Support
- Attach an auxiliary pan-tilt-zoom camera for participants in the back of the room
- Pair with the Polycom Media Center for a complete audio/visual experience
- And More!

Mainstream Best Sellers

Polycom's mainstream group video conferencing products are ideal for placement in medium to large sized conference rooms and offer robust audio and video in the award winning VSX 7000 Series which features the VSX 7000e and VSX 7000s.

VSX 7000e

Award winning split video conferencing system

Designed for flexibility, the Polycom VSX 7000e system in a split form factor is ideal for medium to large conference rooms where there is a requirement to have the camera and video system separated; such as configurations that include plasma or LCD displays or projection screens.

The packaged solutions containing the VSX 7000e have every essential component to start collaborating right away. VSX 7000e solutions include People+Content for simple data sharing from a PC, MPPlus software allowing up to four participants in a single video call, and integration with the Soundstation VTX 1000 conference phone, allowing end users to dial video calls right from their conference phone and to use the conference phone as the microphone.

The VSX 7000e solutions include VSX Signature Benefits, providing the best audio and video quality in the industry, and giving end users multiple ways of sharing data during a conference. Additionally, VSX 7000e solutions include VSX Leadership Options that allow users to increase the functionality of their system over time, as their needs increase.

VSX 7000s

The world's best selling mainstream video conferencing system.

The Polycom VSX 7000s family of products offers flexibility, reliability and a robust architecture for virtually any meeting room, classroom, or medium group environment. With a unique integrated sound system, the Polycom VSX 7000s raises the bar for superior, natural sound. As an all-in-one solution, the VSX 7000s easily sits on top of any TV or XGA display, and provides high quality conferencing and offers users the options to add additional displays, microphones, a speaker kit, network modules, multipoint features and more.

Add the SoundStation VTX 1000 conference phone to any VSX 7000s solution for a truly integrated conferencing experience. This solution reduces the amount of clutter on the conference table, and provides a natural dialing mechanism for the participants - the conference phone dialing pad.

Polycom Video Solutions

VSX 7000 Series Solutions

Item No.	Description
7200-22817-001	VSX 7000e with Media Center Cart and one 32-inch WXGA 16:9 LCD w/stereo audio. VSX 7000e as described in 7200-22540-001 and Media Center/LCD as described in 2215-22626-001. Cart stereo speakers not included. English Remote, Country Code 54, NTSC
7200-22710-001	VSX 7800e Presenter MP VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22560-001	VSX 7800e Presenter MP: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22720-001	VSX 7400e Presenter VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22730-001	VSX 7400e Presenter: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22570-001	VSX 7000e VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22540-001	VSX 7000e: Incl VSX 7000e, PowerCam camera, 1 microphone array, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22816-001	VSX 7000s with Media Cart and one 32-inch WXGA 16:9 LCD display with stereo audio system. Includes VSX 7000s as described in 2200-22650-001 and Media Cart/LCD as described in 2215-22616-001. English remote, Country Code 54, NTSC
7200-22700-001	VSX 7800s Presenter MP VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22685-001	VSX 7800s Presenter MP: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22690-001	VSX 7400s Presenter VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22640-001	VSX 7400s Presenter: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC

Polycom Video Solutions

VSX 7000 Series Solutions | Continued

Item No.	Description
7200-22675-001	VSX 7000s VTX: Incl VSX 7000s, SoundStation VTX 1000, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
2200-22650-001	VSX 7000s: Incl VSX 7000s, 1 microphone array, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
2215-20949-001	VSX 7000e, Network Module, Quad (4) BRI, with cables
2215-21023-001	VSX 7000e, Network Module, PRI-T1, with cable
2215-21360-001	VSX 7000e, Network Module, Series (V.35, RS449, RS530 with RS366 dialing), adapter cable, serial interface cable ordered separately
2215-20523-001	VSX 7000s, Network Module, Quad (4) BRI, with cables
2215-20780-001	VSX 7000s, Network Module, PRI-T1, with cable
2215-21359-001	VSX 7000s, Network Module, Series (V.35, RS449, RS530 with RS366 dialing), adapter cable, serial interface cable ordered separately
5150-21297-001	VSX MPPlus Multipoint Software Option Key (VSX 3000, VSX 7000s, VSX 7000e)
5150-22660-001	VGA encoder license key (VSX 7000e only)
5150-22294-001	People+Content IP software license
7200-22775-001	VSX People+Content, includes Visual Concert VSX and People+Content IP software license (VSX 5000, VSX 7000s)
7200-22785-001	VSX People+Content; includes ImageShare II device with 25 ft/7.5 m cable to system, VGA encoder license key, People+Content IP software license (VSX 7000e only)
2215-22639-001	Polycom Ceiling Microphone Array – includes VSX microphone array, ceiling mount fixture with 23" steel post and hardware, 50' and 30' plenum cables. For 2' x 2' or 600mm x 600mm grid drop ceiling only.
2200-21969-120	Stereo Speaker Set, 120V includes 2 satellite speakers, subwoofer and speaker stands
2215-20260-001	VSX Microphone Kit – contains 1 microphone with 30' cable
2215-07155-001	Extended Microphones (2), for SoundStation VTX 1000
2215-22001-001	VSX 5000, VSX 7000, VSX 7000s Shelf for mounting on flat panel displays
2215-21903-001	VTX/VSX integration kit includes: VTX Software upgrade license and Integration cables for VSX 7000/8000 and VTX 1000. Cables include 2 VSX/VTX interconnect cables (30 ft/9 m, 50 ft/15 m) and 2 VTX/VCVSX interconnect cables (3 ft/1, m. 5 ft/1.5 m)



Polycom Video Solutions

Entry Level

Ideal solutions for essential video conferencing in any size organization, these products fulfill all of the requirements for productive, high quality audio and video communications.

The VSX 5000 brings Polycom StereoSurround with an integrated sound system, superior video using the most recent advancements in video technology and a customizable, easy-to-use interface to the entry level.

Features of the VSX 5000

- Polycom StereoSurround
- SoundStation VTX 1000 Integration
- SIP Support
- H.264 video
- SNMP Support
- Web Streaming
- Web Director Remote Monitoring
- Closed Captioning Support
- H.239 People+Content
- And More!

VSX 5000

Unmatched quality, performance at the entry level

VSX 5000 brings market-leading video and audio quality to Polycom's entry level video conferencing solution offering VSX quality and performance for smaller rooms and meeting environments. The VSX 5000 introduces a new electronic PTZ camera and includes the VSX Signature Benefits that have made the VSX line so popular. A real space saver, it sits conveniently on top of TVs, high-resolution plasma displays, or LCD displays.

Item No.	Description
7200-22815-001	VSX 5000 with Polycom Video Cart and 34-inch (32-inch viewable) NTSC CRT display. Includes VSX 5000 as described in 2200-22550-001 and video cart/CRT display as described in 2215-22615-002, English remote, Country Code 54, NTSC
2200-22550-001	VSX 5000 IP, NTSC, includes VSX 5000, 1 microphone array, English Remote, Country Code 54, 1st year standard service, order network modules separately
2215-21940-001	VSX 5000 Quad BRI Module
7200-2275-001	VSX People+Content, includes Visual Concert VSX and People+Content IP software license
5150-22294-001	People+Content IP software license
5150-22657-001	Additional Display adaptor software license
2215-22639-001	Polycom Ceiling Microphone Array – includes VSX microphone array, ceiling mount fixture with 23" steel post and hardware, 50' and 30' plenum cables. For 2' x 2' or 600mm x 600mm grid drop ceiling only
2200-21969-120	Stereo Speaker Set, 120V includes: 2 satellite speakers, subwoofer and speaker stands
2215-22001-001	VSX 5000, VSX 7000, VSX 7000s Shelf for mounting on flat panel displays

Polycom Video Solutions



VTX/VSX Integration Features

- Support for Polycom StereoSurround
- SoundStation VTX 1000 delivers directional left and right audio during the call
- Ease of Use - dial, hang up, and redial video calls from the SoundStation VTX 1000 pad
- Seamless Integration of Polycom Voice and Video products

Voice and Video Integration

The SoundStation VTX 1000 combined with a VSX Series group video product offers the ideal solution for any meeting room.

Video conferencing is now as easy as making a phone call! With the integration of the revolutionary SoundStation VTX 1000, VSX users can replace their video system microphones with Polycom's award-winning SoundStation VTX 1000. This unmatched solution provides a familiar user interface to easily initiate video calls, allows users to speak naturally from up to 20 feet away from a microphone and still be heard clearly on the far end, and reduces cords and clutter to the conference table. Plus, the SoundStation VTX 1000 can still be used for voice-only conference calls. For ordering convenience, Polycom has created single part numbers that include VSX 5000, VSX 7000s, VSX 7000e and VSX 8000 bundled with the SoundStation VTX 1000. Customers can also purchase the SoundStation VTX 1000 with any VSX system to create a winning conferencing combination.

Item No.	Description
7200-22770-001	VSX 8800 Presenter MP VTX: Incl VSX 8000, PowerCam Plus, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, 6-way MPPlus, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22760-001	VSX 8400 Presenter Voice Tracker VTX: Incl VSX 8000, PowerCam Plus, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-21963-001	VSX 8400 Presenter VTX: Incl VSX 8000, PowerCam camera, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22710-001	VSX 7800e Presenter MP VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22720-001	VSX 7400e Presenter VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22570-001	VSX 7000e VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22700-001	VSX 7800s Presenter MP VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22690-001	VSX 7400s Presenter VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC
7200-22675-001	VSX 7000s VTX: Incl VSX 7000s, SoundStation VTX 1000, English remote, 1 year std service, order network modules separately CTRY CODE 54, NTSC

Polycom Video Solutions



Features of the VSX 3000

- Completely Integrated – All-in-one video conferencing system includes camera, display, speakers, cables and microphone
- Versatile Display – Built-in 17" LCD flat screen with added ability to act as a high resolution PC desktop display
- Superior Audio – Polycom Siren 14, G.722.1 Annex C, with integrated speakers delivers 14 kHz of wideband sound while Polycom StereoSurround delivers that same incredible audio in rich stereo
- Outstanding Video – Premium quality video at any bandwidth with standards based H.264
- Easiest to Use – User-friendly and customizable graphical interface makes video conferencing a breeze and provides maximum user flexibility
- Portable – Sleek, compact design delivers high-quality, face-to-face video communication within space constrained environments. Simply plug into any IP or ISDN network
- Maximum Calling Capacity – Optional Internal multipoint connects up to four video sites (IP, ISDN or mixed) directly from the Polycom VSX 3000 in a continuous presence or voice activated mode – see all callers at once or one at a time. ISDN voice callers can be added within the internal multipoint function
- Enhanced Features – Integrated AES encryption for secure calls

Office

Face-to-face calling solutions: From your office, from your home, or on the road.

Polycom has the right video conferencing solutions to address the unique requirements of the office environment.

Polycom VSX 3000

The world's most advanced, fully integrated video conferencing system for executive office and remote offices.

The Polycom VSX 3000 delivers an integrated high quality video conference solution ideal for Executive offices, Doctor's offices or Education resource rooms. The VSX 3000 extends the conference room to the personal office environment.

The Polycom VSX 3000 is a stylish and compact video conferencing system that provides excellent video and audio quality. Featuring an integrated LCD screen, the Polycom VSX 3000 is the perfect video conferencing solution for executive suites and remote offices. As a fully integrated video conferencing system, the Polycom VSX 3000 is easier to use in a shared environment, delivering ease of use with powerful video and audio performance. The Polycom VSX 3000 also can act as a PC display when not in a video call – saving valuable desk space.

Item No.	Description
2200-21601-001	VSX 3000 QBRI system (NTSC) includes: English Remote, North American power cords. Suitable for country region 44
2200-21600-001	VSX 3000 IP-only system (NTSC) includes: English Remote, North American power cords. Suitable for country region 44
5150-21297-001	VSX MPPlus MultiPoint Software Option Key (VSX 3000, VSX 7000, VSX 8000)
5150-22294-001	VSX People+Content IP Software Option License

Polycom Video Solutions



Features of the V500

- Simple, essential video calling – When you need to talk face to face. Connects to any television, uses a TV-like remote
- No compromise – no comparison – Natural smooth motion video and near-CD quality audio for effective communications at a distance
- Affordable – For about the price of a laptop computer you can realize the benefit of video conferencing
- Fully broadband capable for today's IP networks – Leverage your Cable, DSL or LAN connections; also supports single ISDN connection
- Full range of system management and IP based Quality of Service (QoS) tools – Insure call integrity highest quality video experience
- Easy to use and versatile – With the Polycom graphical user environment, you can fine tune the menu and application tools to meet your specific video calling application
- Secure video calls – Integrated AES encryption so you're confident your video calls are secure
- Integrated camera and microphone – Allows the Polycom V500 to easily fit into small offices and constrained spaces

Basic Conferencing for Small Groups

Sometimes all that is needed is high quality audio and video and a simple way to connect two sites together over video conferencing. Polycom addresses these needs with the V500 set top solution.

Polycom V500

A simple and affordable video calling system for small businesses, remote offices and telecommuters who need to talk face-to-face.

For the first time simple, affordable, video calling is now available with unparalleled audio and video quality. As easy to use as your television, the Polycom V500 brings the benefit of video conferencing to everyone. Together with its superior audio and video performance, the Polycom V500 is affordable and supports industry standards so you can call anyone, anywhere. The Polycom V500 is light, portable and easy to install and configure for your office.

Item No.	Description
2200-21500-001	V500 IP-only system (NTSC) includes: English Remote, North American power cords. Suitable for country region 44
2200-21501-001	V500 SBRI system (NTSC) includes: English Remote, North American power cords. Suitable for country region 44
5150-22294-001	VSX People+Content IP Software Option License

Polycom Video Solutions



Desktop

Features

- Natural full-motion video up to 512 kbps, 30 fps
- Advanced camera technology for the best video quality - even in poor lighting conditions!
- IP network Quality of Service (QoS) with Polycom Video Error Concealment (PVEC) and DiffServ
- Full-duplex wideband audio with echo cancellation, noise suppression, and gain control
- Intuitive graphical user interface for simplified setup and ease of use
- Supports 11 languages, including on-screen user guidance
- Far end camera control
- Multiple-monitor support for expanded desktop viewing
- Integration with Polycom WebOffice® conferencing portal allows one-click conferencing and collaboration
- On-demand multipoint conferencing via WebCommander™ or Conference-on-Demand

Not just another PC application, the Polycom Polycom PVX personal video conferencing solution delivers business-quality desktop video conferencing from the convenience of your PC.

Polycom PVX

Polycom PVX software application extends the premier Polycom video conferencing experience to every desktop and delivers unprecedented technology and performance. The Polycom PVX also offers the benefits of high resolution content sharing, with simultaneous video and secure calling with embedded encryption.

The Polycom PVX solution is an easy way to communicate face-to-face from your office, from your home, or on the road.

PVX Release 8.0 brings unprecedented video technology to your desktop PC; offering SIP support, H.239 content sharing; content sharing in H.264; universal plug-and-play for simple installation /use in homes and small offices. Polycom PVX gives you the ability to bring remote colleagues, offices and telecommuters together easily and affordably with the PVX video conferencing software application.

Item No.	Description
5151-22710-001	Polycom PVX PC Conferencing Application for a single user
5151-22710-001	Polycom PVX v8.0 PC Conferencing Application for a single user
5151-22710-002	Polycom PVX v8.0 PC Conferencing Application 50 users Site License
5151-22710-003	Polycom PVX v8.0 PC Conferencing Application 100 users Site License
5151-22710-004	Polycom PVX v8.0 PC Conferencing Application 200 users Site License
5151-22710-005	Polycom PVX v8.0 PC Conferencing Application 500 users Site License
5151-22710-006	Polycom PVX v8.0 PC Conferencing Application 1000 users Site License
5151-22710-007	Polycom PVX v8.0 PC Conferencing Application 5000 users Site License

Voice Video Interface Unit – V²IU™



Converged and Secure Unified Collaborative Communications (UCC) Solutions

Polycom's Voice Video Interface Unit (V²IU) family of products

The Polycom V²IU network appliance, based on Application Aware Networking technology, is an all-in-one networking and security solution for enterprises and service providers. It reduces costs by simplifying the deployment, management, and security of converged video, voice, and data networks.

Converged and Secure UCC Solutions

Application Aware solution that resolves the NAT/Firewall issues, the V²IU performs video and voice NAT at the public/private IP address boundary, eliminating the security risks of traversal methods that tunnel or "hide" video and voice traffic from existing perimeter security. It allows a single public IP address to be used for multiple private LAN VoIP and video clients.

Dynamically secures video and voice devices

A stateful packet inspection firewall is used in combination with an application layer gateway to provide comprehensive application-aware security. This approach enables the V²IU to dynamically provision and close TCP and UDP ports as needed by the video and voice endpoints.

Optimizes the quality of video and voice calls

The V²IU forwards video and voice traffic the shortest path possible to minimize jitter, latency and packet loss. It also provides traffic management to ensure that high priority real time video and voice traffic is processed before lower priority data traffic.

Based on robust, telco-accepted technology

The V²IU enables robust use of standards-based networking security mechanisms. It has been installed in the world's most demanding enterprise and telco environments. The V²IU product family – an appliance for every environment. Ideal for SOHO and small-to-medium enterprise edge deployment, the 4300 series comes with 4 x 10/100Mbps Ethernet LAN interfaces; 1 x 10/100Mbps Ethernet WAN interface or T1/E1 WAN. The 4300 series supports up to 3Mbps of video, voice, or data traffic.

Voice Video Interface Unit – V²IU



The 5300 series appliance is offered in configurations to support an enterprise edge or a service provider edge includes 1 x 10/100/1000Mbps Ethernet LAN interface; 1 x 10/100/1000Mbps Ethernet WAN interface and 1 x 10/100Mbps Ethernet out-of-band management interface. The 5300 supports up to 25 Mbps of video, voice, or data traffic.



Designed for demanding environments, the 6400 series is a dual, redundant AC or DC power system offering 1 x 10/100/1000Mbps Ethernet LAN interface; 1 x 10/100/1000 Ethernet WAN interface and 1 x 10/100Mbps Ethernet out-of-band management interface. The 6400 is offered in configurations to support an enterprise edge or a service provider edge and supports up to 85 Mbps of video, voice, or data traffic.

The V²IU family of products enables you to access the power of Polycom unified collaborative communications solutions. With the greatest breadth and depth of integrated video, voice, and web solutions, only Polycom delivers the ultimate communications experience. Our market-leading conferencing and collaboration technologies, supported by world-class service, enable people and organizations to maximize their effectiveness and productivity. Add to that the most experience and proven best practices in the industry, and it's clear why Polycom has become the smart choice for organizations seeking a strategic advantage in a real-time world.

Benefits

- Provides crystal clear communication
- Enables digital, analog, wireless and IP connections
- Facilitates more effective meetings
- Increases productivity
- Easy to use

Polycom gets everybody talking. That's because Polycom, the market leader in voice conferencing, makes voice solutions better. Whether it's for the individual office or the largest auditorium, we make calls and conferences crystal clear with our Acoustic Clarity Technology. This means you spend more time doing what's important, and no time struggling to understand what was said or waiting for your turn to talk. Available for use over multiple networks – including packet networks for cost-effective Voice over IP communication – our voice solutions provide an integrated user experience for converged voice, video, data, and Web communications. You shouldn't always believe what you hear – unless it's over Polycom voice conferencing equipment. The Polycom range of voice products provides a solution for any size room, in any environment. With Polycom, it's a great time to talk.

Hear the Difference

A Polycom full-duplex conference phone allows simultaneous natural conversation as though you are talking together in person. Hear the difference with a [Flash](#) demo of the SoundStation VTX 1000 Mic Pick-Up and Wideband Audio.

Polycom Voice Solutions



Features

- Full-duplex conferencing performance
- Caller ID and Caller ID on Call Waiting
- 32-Character LCD display
- Incoming and Outgoing Call History Directories
- Any-key dialing
- Integrated headset amplifier, hanger, and controls
- Programmable speed dials:
 - 36 for SoundPoint Pro SE-220
 - 99 for SoundPoint Pro SE-225

Desktop Solutions: SoundPoint® Pro Systems

Ideal for Small Offices and Business

With the Polycom SoundPoint Pro you get excellent full-duplex clarity – which means both parties can talk at the same time. Meetings run more smoothly. Productivity increases. Both the SE-220 and the SE-225 models have an integrated headset amplifier, multiple programmable speed dials, and a power user feature set for ease of use. Change modes with a touch of a key or by lifting the handset.

SoundPoint Pro SE-220 Desktop Conference Phone – Ideal for one-to-one conversations and optimized for the desktop and hands-free use, this single-mic solution is ideal for small/home offices and small business conferencing environments.

SoundPoint Pro SE-225 Professional Conference Phone – Optimized for the office. Keypad activated rear mic provides up to 360-degree meeting coverage. Single-cable-to-console design maximizes portability for side table conferencing.

Item No.	Description
2200-06315-001	SoundPoint Pro SE-220 2-Line Desktop Conference Phone
2200-06325-001	SoundPoint Pro SE-225 2-Line Professional Conference Phone

See our voice accessories at the end of this section.



Polycom Voice Solutions

Polycom Voice over IP Solutions

Polycom Offers the Right VoIP Endpoints to Meet Your Business Communication Needs

Polycom provides a full line of VoIP phones that support a choice of protocols and call management solutions¹ to match the unique business communication requirements of your organization. Our phones are engineered to deliver a superb communications experience, offering outstanding sound quality, ease of use, simplified installation, configuration, and support, as well as protection of your investment over time.

Outstanding Sound Quality

Polycom VoIP phones leverage the legendary Acoustic Clarity Technology – validated by 15 years of market leadership in voice conferencing – to deliver exceptional sound quality and full-duplex² interactive conversations that are as natural as being there.

Ease of Use

Polycom VoIP endpoints offer an easy transition from traditional PBX systems to the world of IP telephony. Polycom VoIP phones boast an intuitive user interface, encompassing a large LCD display that delivers content for messaging, call information, directory access, and applications; familiar PBX-like function keys and context-sensitive soft keys for one-button access to common telephony features.

Advanced Functionality³

Polycom's cutting-edge software enables enhanced call handling, security, and advanced applications on Polycom VoIP phones. Multiple call- and flexible line⁴ appearances, HTTPS secure provisioning⁴, presence, instant messaging, three-way local conferencing, and custom ring tones are just a few of the many software features⁵ developed to augment the customer experience.

Ease of Installation and Support

Polycom VoIP phones are designed to make installation, configuration and support as simple and efficient as possible. The phones can be centrally configured and upgraded in the field from a network-connected server. Polycom desktop VoIP phones boast dual switched Ethernet ports for LAN and PC connection, so you can leverage existing CAT 5 wiring and avoid additional cabling. Polycom desktop VoIP phones also offer a choice of powering options and support both AC and Power over Ethernet (Cisco® Inline Power and IEEE 802.3af.)

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Polycom Voice Solutions

Investment Protection

Polycom VoIP phones are your future-proof choice for business IP communications. Our standards-based phones can be upgraded to new software and firmware in the field. Polycom VoIP phones will meet your evolving needs, whether you must switch to a new call server solution, or just prefer to keep your organization on the cutting edge of developments in standard-based protocols.

1. Please visit http://forms.polycom.com/audio_files/techpartners.htm for a full list of supported IP PBX and Softswitch solutions.
2. On all models, except for the SoundPoint IP™ 300 and 301.
3. Features must be supported by the call server. Please contact your IP PBX or Softswitch vendor for a list of supported features.
4. Requires SIP version 1.5.x or higher.
5. Not all Polycom VoIP phones support all features. Please refer to the product documentation (user guides and data sheets) for details.

Polycom Voice Solutions



Desktop Solutions: SoundPoint IP™ Systems

SoundPoint IP 30x

The SoundPoint IP 30x is a high-quality, entry-level, two line desktop phone. Suitable for core enterprise functionality, the SoundPoint IP 30x includes a two-port 10/100 Ethernet switch, a 4 line x 20 character LCD, and 10 dedicated hard keys. It has a one-way monitor speaker suitable for listening to conference calls or voicemail.

SoundPoint IP 50x

The SoundPoint IP 50x is a mid-range, easy-to-use, two or three-line, full-duplex, desktop phone. It's a feature rich, upgradeable phone that adapts to evolving protocols and changing business needs. Includes a two-port 10/100 Ethernet switch, a large display and 13 programmable feature keys for one-button access to common telephony features.

SoundPoint IP 60x

This high-performance six-line desktop phone is designed for multi-line telephony usage found in departments/work groups sharing lines, informal call centers and administrative assistants. It has a redesigned acoustical structure providing for better sound and speakerphone quality, and a sharper, graphical LCD capable of supporting Asian characters. It also has built-in support for both Cisco and IEEE 802.3af Power over Ethernet.

Item No.	Description
2200-11340-001	SoundPoint IP 300 MGCP 2-line IP desktop phone. Compatible Partner platforms: Sphere, Sylanro. Ships with 110 volt power supply with NA plug configuration.
2200-11340-025	SoundPoint IP 300 MGCP 2-line IP desktop phone. Compatible Partner platforms: Sphere, Sylanro. Ships with IEEE PoE Cable. No AC adapter included.
2200-11331-001	SoundPoint IP 301 SIP 2-line IP desktop phone. Compatible Partner platforms: Broadsoft, Interactive Intelligence, Sylanro SIP. Ships with 110 volt power supply with NA plug configuration.
2200-11331-025	SoundPoint IP 301 SIP 2-line IP desktop phone. Compatible Partner platforms: Broadsoft, Interactive Intelligence, Sylanro SIP. Ships with IEEE PoE Cable. No AC adapter included.
2200-11540-001	SoundPoint IP 500 MGCP 3-line IP desktop phone. Compatible Partner platforms: Sphere. Ships with 110 volt power supply with NA plug configuration.
2200-11560-001	SoundPoint IP 500 MGCP 3-line IP desktop phone. Compatible Partner platforms: Sylanro. Ships with 110 volt power supply with NA plug configuration.
2200-11531-001	SoundPoint IP 501 SIP 3-line IP desktop phone. Compatible Partner platforms: Broadsoft, Interactive Intelligence, Sylanro SIP. Ships with 110 volt power supply with NA plug configuration.
2200-11531-025	SoundPoint IP 501 SIP 3-line IP desktop phone. Compatible Partner platforms: Broadsoft, Interactive Intelligence, Sylanro SIP. Ships with IEEE PoE Cable. No AC adapter included.
2200-11660-001	SoundPoint IP 600 MGCP 6-line IP desktop phone. Compatible Partner platforms: Sylanro. Ships with 110 volt power supply with NA plug configuration.
2200-11630-001	SoundPoint IP 600 SIP 6-line IP desktop phone. Compatible Partner platforms: Broadsoft, Interactive Intelligence, Sylanro SIP. Ships with 110 volt power supply with NA plug configuration.

These products must be connected to an authorized IP PBX or Softswitch vendor's solutions.

For global product availability, visit www.polycom.com to locate your local sales office and to be referred to an authorized reseller.

Features

- Freedom to choose from standards-based IP PBX and Softswitch solutions
- Full-featured, easy-to-use
- Superb audio quality
- Hands-free full-duplex speakerphone
- Field upgradeable
- Dual Ethernet ports

Polycom Voice Solutions



Features

- Full-duplex performance
- 3 microphones/1 speaker
- Mute, flash, hold, redial
- Data port
- Wall mountable
- 33% smaller than SoundStation
- 1 year warranty

Small Room Solutions: VoiceStation® 100

Big Sound for Smaller Rooms

Why wait for a conference room? VoiceStation 100 delivers professional quality conferencing to offices and other smaller meeting areas. VoiceStation 100 is affordable for just about any office, and is ideal for meetings of up to four participants.

With its proven Polycom voice technology and stylish new look, VoiceStation 100 is the meet-any-time conference phone that will have everybody talking!

Item No.	Description
2200-06846-001	VoiceStation 100 for North America

See our voice accessories at the end of this section.

Polycom Voice Solutions



Features

- Acoustic Clarity Technology
- Strong speaker and sensitive microphones
- Back-lit LCD*
- Expandable*
- Easy to use and install

* Not available on all models

Conference Room Solutions: SoundStation2

Remarkable Voice Quality. The New Standard for Everyday Conferencing.

The SoundStation2, Polycom's next generation conference phone, is redefining the standard for business quality voice conferencing. With industry-leading full duplex for natural, simultaneous two-way conversation, the SoundStation2 will exceed your expectations in small to medium conference rooms. Delivering remarkable voice quality equal to the SoundStation Premier® and a 50 percent increase in microphone sensitivity over the award-winning SoundStation, users can speak in a normal voice and be heard clearly up to ten feet away – making every call a more productive call.

SoundStation2 (Non-expandable) – Perfect for small to medium conference rooms or offices where users do not need advanced features, but still require remarkable voice quality.

SoundStation2 (Non-expandable, with display) – Perfect for small to medium conference rooms or offices, LCD provides access to advanced features

SoundStation2 (Expandable, with display) – Perfect larger rooms that may need more coverage with the optional Extension microphones.

Item No.	Description
2200-15100-001	SoundStation2, non-expandable
2200-16000-001	SoundStation2, non-expandable, with display
2200-16200-001	SoundStation2, expandable, with display
2200-16155-001	EX Mics SS2 – NA (Qty 2) EX Microphones for SoundStation2
2200-45460-001	SoundStation2 EX and QSX 400 Bundle. QSX Base and QSX Content Controller included. No Ex mics included

Polycom Voice Solutions



Features

- Acoustic Clarity Technology
- Leading wireless capabilities
- Added security
- Easy to use and install
- Cell phone dialing*
- Investment protection

Anyplace Solution: SoundStation2W™

Remarkable Voice Quality. Wireless Freedom.

Enjoy the freedom to use your conference phone in places you have never conferenced before – in ad-hoc meeting spaces, work alcoves, hotel rooms, real estate offices, construction sites, and many more!

Polycom's new wireless SoundStation2W is the only conference phone that lets you connect via your cell phone* or regular telephone line utilizing the secure, built-in 2.4 GHz wireless technology for easy, clutter-free conferencing. And with the SoundStation2W, you can speak up to 10-feet away from the microphone and be heard clearly on the other end of the call – maximizing your productivity. The SoundStation2W – remarkable voice quality, wireless freedom.

SoundStation2W (Basic, Non-Expandable) – Perfect for small conference rooms or any other place you need to conference in – whether there is a phone line or not

SoundStation2W EX (Expandable) – Perfect for medium sized conference rooms where clutter can be an issue. Add on optional Extension microphones for even greater room coverage!

* SoundStation2W uses a cable that connects to a standard 2.5mm headset connector. If your mobile phone model does not support this type of connection you will need an adapter (not included). Not all mobile phone models support the SoundStation2W mobile phone connector. Conferences using some mobile phone models may experience diminished audio quality or other functionality. For a list of mobile that are known to work well with the SoundStation2W, please consult www.polycom.com.

Item No.	Description
2200-07880-001	SoundStation2W (Basic) 2.4GHz WDCT Wireless, 12 hour talk time battery, Secure voice encryption, Cell phone connection.
2200-07800-001	SoundStation2W (Expandable) 2.4GHz WDCT Wireless, 24 hour talk time battery, Expandable with 2 Ex mics (sold as accessory), Secure voice encryption, Cell phone connection.
2200-07840-001	SoundStation2W-2 Ex Mics with cables, low power consumption, only compatible with SoundStation2W EX

Polycom Voice Solutions



Conference Room Solutions: SoundStation IP Family

Features

- Freedom to choose multiple protocols
- PC access via Web browser
- Full-duplex speakerphone with Acoustic Clarity Technology
- Graphical LCD display
- Three context-sensitive soft keys
- Simple to install

Go pure IP – no need for special terminal adapters or lines in your conference room! Using your new or existing IP network, the SoundStation IP allows for an effortless and superior IP voice conferencing experience. Our family of VoIP solutions delivers optimal voice conferencing performance and reliability that's just like being there. With the LCD screen and programmable soft keys, the SoundStation IP enables you to simply access the rich, advanced features of our newest conference room phone.

SoundStation IP 4000 – Remarkable Voice Quality For Your SIP Environment!

The SoundStation IP 4000 voice conferencing unit is the answer for organizations that are ready for the benefits and versatility of a SIP enabled business. Designed for offices or small to medium sized conference rooms, the SoundStation IP 4000 SIP provides remarkable room coverage. You can speak naturally from up to 10-feet away from a microphone and still be heard clearly on the far end of the call. Need coverage for a larger room? The optional extension microphones offer an increased pickup for larger rooms. Plus, with gated microphone technology, echo and background noise is almost entirely eliminated

SoundStation IP 3000 – As Polycom's first Voice over IP standards-based conference phone, the SoundStation IP 3000 delivers the same Acoustic Clarity Technology that has made us the leader in analog conferencing. It accommodates leading protocols and is upgradeable, allowing customers to protect their investment as standards and protocols evolve. The easy-to-use display provides access to call management features through an intuitive interface. Supports H.323 V2 protocol, and interoperates with Polycom VSX, ViewStation®, ViaVideo® II, and PathNavigator.™

SoundStation IP 3000 – 3Com® NBX® – Building upon the features of the SoundStation IP 3000, the 3Com NBX version was developed to seamlessly integrate with 3Com SuperStack® 3 and NBX 100 Networked Telephony Solutions. Allows for easy conferencing with up to four parties without the need for special analog lines or analog terminal adapters. Just plug the phone into your existing network and, from the conference room, access all the NBX features you are used to on the desktop.

Item No.	Description
2200-06640-001	SoundStation IP 4000
2200-07155-002	SoundStation IP 4000 EX Mics
2200-06622-001	SoundStation IP 3000, North America
2200-06632-001	SoundStation IP 3000 – 3Com NBX, North America

These products must be connected to an authorized IP PBX or Softswitch vendor's solution. See www.polycom.com for a list of Polycom Technology Partners.

For global product availability, visit www.polycom.com to locate your local sales office and to be referred to an authorized reseller.

Polycom Voice Solutions



SoundStation Premier Satellite®

Features

- Power to fill larger rooms with two rare earth magnet neodymium speakers delivering theater-quality sound
- Privacy auto-detection when used with a handset phone
- Supports up to eight microphones
- Docking provides battery recharging for the wireless lapel mic
- Connectivity for standard analog line

Fill the Room with Clarity

The Polycom SoundStation Premier Satellite system adds a second powerful speaker to your existing Polycom SoundStation Premier. The integrated speaker fills larger rooms with crystal clear sound, and in addition to three embedded mics on the SoundStation Premier, the Satellite can be configured to support four extension microphones for broader coverage and an optional 900 MHz rechargeable wireless lavalier microphone. Featuring a modular, portable design, Polycom SoundStation Premier Satellite is easy to install and use.

Item No.	Description
2200-02600-001	SoundStation Premier Satellite with 900 MHz Wireless Mic (*1)
2200-02601-001	SoundStation Premier Satellite Non-Wireless

Satellite is compatible with Premier version C or higher.
See our voice accessories at the end of this section.



Polycom Voice Solutions

SoundStation Premier 550/550D – Digital PBX Solutions for Avaya Definity and Nortel Meridian

SoundStation Premier 500D/550D provides high-quality sound for your Avaya Definity and Nortel Meridian-based conference rooms and offices. These units connect directly to your digital PBX with no need for separate analog lines or terminal adapters.

Enjoy all the benefits and the convenience of a direct connection to your digital PBX with these models:

- SoundStation Premier 500D – Non-expandable
- SoundStation Premier 550D – Expandable and expandable with 2 EX microphones

Item No.	Description
Direct Connect Solution: Avaya DEFINITY PBX (For use with DEFINITY PBX that supports the 6400, 7400 or 8400 series phones (except CallMaster series.))	
2305-06350-001	SoundStation Premier 550D Avaya - Expandable w/ Two External Microphones with Direct Connection to Avaya DEFINITY® PBX (Remote Control Not Included)
2305-06375-001	SoundStation Premier 550D Avaya - Expandable with Direct Connection for Avaya DEFINITY PBX (Remote Control Not Included)
2305-07375-001	SoundStation Premier 500D Avaya - Non-Expandable with Direct Connection for Avaya DEFINITY PBX (Remote Control Not Included)
Direct Connect Solution: Nortel Meridian PBX (Meridian 1 (Option II to 81) SL-1 or SL-100)	
2200-07120-001	SoundStation Premier 550D Nortel - Expandable mics not included, with Direct Connection for Nortel Meridian PBX (Remote Control Not Included)
2200-07124-001	SoundStation Premier 550D Nortel - Expandable w/ 2 External Microphones with Direct Connection for Nortel Meridian PBX (Remote Control Not Included)
2200-08120-001	SoundStation Premier 500D Nortel - Non-Expandable with Direct Connection for Nortel Meridian PBX (Remote Control Not Included)

See our voice accessories at the end of this section.



Polycom Voice Solutions

Features:

- Amazing room coverage – speak naturally from up to 20 feet from the microphone
- Wideband audio
- Software upgradeability
- Maximum configuration flexibility
- Easy to install and use

Conference Room Solutions: SoundStation VTX 1000

No more huddling around the phone! No more having to repeat yourself!

Polycom's revolutionary SoundStation VTX 1000 is the world's first automatically adapting conference phone for life-like sound in any sized conference room or executive office. It allows multiple people to have an efficient and productive conference call free from having to lean into the phone or repeat oneself. Users have natural, free-flowing conversations due to Polycom's award-winning, industry leading Acoustic Clarity Technology.

The SoundStation VTX 1000 provides unparalleled room coverage so participants can speak naturally up to 20-feet away from a microphone and still be heard clearly on the far end. Plus when you connect on a call with another SoundStation VTX 1000 unit, you can experience wideband audio for high-fidelity, life-like stereo sound where every word, syllable, and letter can be heard as if everyone is in the same room. The phones are software upgradeable – simply dial a standard phone number to a server, and the built-in modem automatically downloads the new software to the phone. With maximum configuration flexibility – independent Aux In and Aux Out ports, bass/treble controls, and microphone and speaker control for multiple uses – users can set their preference. And for big room coverage, connect the SoundStation VTX 1000 to a Polycom Vortex Installed Room solution for a custom designed room capable of wideband calls. For an online demonstration visit www.polycom.com.

Also integrates with Polycom VSX and Global Management System™, and the new QSX for Voice+Content.

- SoundStation VTX 1000 with EX microphones – Suitable for rooms up to 50' x 40'
- SoundStation VTX 1000 without EX microphones – Suitable for rooms up to 40' x 40'

Polycom Voice Solutions

SoundStation VTX 1000

Item No.	Description
2200-07142-001	SoundStation VTX 1000 (EX Mics Included) - fully automatic conference phone featuring VTX Wideband voice and Automatic Gain Control, includes Subwoofer and VTX EX Mics-North America. To be sold by Professional Voice Solutions Certified Dealers only
2200-07300-001	SoundStation VTX 1000 (w/o Ex Mics and Subwoofer) fully auto conference phone featuring VTX Wideband voice and Auto Gain Control, does not include Subwoofer and Ex Mics-North America. To be sold by Professional Voice Solutions Certified Dealers only
2200-07385-001	SoundStation VTX 1000 Bundle--Twin Pack, Consoles Only. EX Mics and subwoofer to be ordered separately. North America,110V
2200-07500-001	SoundStation VTX 1000 (EX Mics Not Included) - fully automatic conference phone featuring VTX Wide band voice and Automatic Gain Control, includes Subwoofer. North America. To be sold by Professional Voice Solutions Certified Dealers only
2200-07585-001	SoundStation VTX 1000 Bundle Twin Pak (EX Mics Not Included). To be sold by Professional Voice Solutions Certified Dealers only
2200-07685-001	SoundStation VTX 1000 Bundle Twin Pak (EX Mics Included). To be sold by Professional Voice Solutions Certified Dealers only
2200-45340-001	SoundStation VTX 1000 and QSX 300 Bundle - VTX EX mics, and subwoofer included. QSX Base and cables, No additional Content Controller required
2215-21960-001	VSX/VTX Integration Kit including: VTX Software upgrade license and Integration cables for VSX 7000/8000 and VTX 1000.
7200-21961-001	VSX 7400 and VTX 1000 Bundle including: VSX 7400 w/o Microphone, VTX 1000 w/o subwoofer, VSX/VTX Integration Kit, English Remote, Country Group 1, 1st Year Standard Service. Order VSX Network Modules separately
7200-21963-001	VSX 8400 and VTX 1000 Bundle including: VSX 8400 w/o microphones, VTX 1000 w/o subwoofer, VSX/VTX Integration Kit, English Remote, Country Group 1, 1st Year Standard Service. Order VSX Network Modules separately
2230-10022-001	Bundle: Vortex EF2241 and SoundStation VTX 1000 (w/o EX microphones and subwoofer) North America
2230-10023-001	Bundle: Vortex EF2280 and SoundStation VTX 1000 (w/o EX microphones and subwoofer) North America
2230-10024-001	Quick Install Pack 1: Vortex EF2241, Soundstation VTX 1000 (w/o EX microphones and subwoofer). 4 boundary microphones, 2 2'x2' ceiling tile spakers, and cables. North America.
2230-10025-001	Quick Install Pack 2: Vortex EF2241, SoundStation VTX 1000 (w/o EX microphones and subwoofer), 4 boundary microphones, 2 6" can loudspeakers, and cables. North America
2230-10026-001	Quick Install Pack 3: Vortex EF2241, SoundStation VTX 1000 (w/o EX microphones and subwoofer), 2 ceiling microphones, 2 2'x2' ceiling tile speakers, and cables. North America
2230-10027-001	Quick Install Pack 4: Vortex EF2241, SoundStation VTX 1000 (w/o EX microphones and subwoofer), 2 ceiling microphones, 2 6" can speakers, and cables. North America

Polycom Voice Solutions



Features:

- Voice+Content at the push of a button
- Content security
- Multi-point Capability
- Cost effective
- Fast set-up
- Easy to use

Polycom QSX™

Instant content sharing by dialing your Polycom conference phone!

Polycom QSX allows users to instantly share a live view of a computer screen with remote locations simply by dialing a Polycom conference phone. It's an easy and secure screen sharing solution that anyone can use. There's no need to learn new applications, upload documents, pay monthly service fees, or pre-schedule.

It's Voice+Content without any of the usual hassles!

Compatible with all Polycom wired, analog phones – from the original SoundStation up to the new SoundStation2

Each QSX session can support up to 15 sites - five QSX sites (including the host site) and ten sites via a standard Web browser. Only 1 QSX is needed to share content with others!

QSX provides unlimited content sharing with a quick ROI in just a few months

Models:

QSX 300 – For use with SoundStation VTX 1000 (must have software release 1.6 or higher); Does not ship with the QSX Content Controller

QSX 400 – For use with any wired, analog Polycom conference phone, including SoundStation VTX 1000* (must have software release 1.6 or higher)

Polycom QSX interoperates with the following Polycom conference phones:

- VoiceStation 100
- SoundStation
- SoundStation Premier
- SoundStation2
- SoundStation VTX 1000

Item No.	Description
2200-45001-001	QSX 300 unit for SoundStation VTX 1000 conference phones. QSX Base and cables, no Content Controller required
2200-45302-001	QSX 300 2 Pack for SoundStation VTX 1000 conference phones
2200-45340-001	SoundStation VTX 1000 and QSX 300 Bundle - VTX EX mics, and subwoofer included. QSX Base and cables, No additional Content Controller required.
2215-45100-001	QSX 300 Content Controller
2200-45000-001	QSX 400 unit for wired, analog conference phones. QSX Base and QSX Content Controller Included
2200-45402-001	QSX 400 2 Pack for wired, analog conference phones
2200-45460-001	SoundStation2 EX and QSX 400 Bundle. QSX Base and QSX Content Controller included. No Ex mics included

*Please see QSX Technical Bulletin - QSX and Sountation VTX 1000 for more information.

Visit our Web site: www.polycom.com | For information and a referral to an authorized reseller, call us at 1-877-POLYCOM



Polycom Voice Solutions

Features:

- Custom designed solution meeting your business communications needs
- Big rooms now get big room coverage
- Superb voice quality
- Eliminates clutter
- Complete scalability and configurability
- Ease of use
- Integrates easily with SoundStation VTX 1000, VSX-series, ViewStation®, and iPower™ video conferencing systems.

Installed Room Systems: Vortex Product Line

If you're looking for the most advanced audio system on the market for either audio or video conferencing, Polycom has the answer. Today's business environment requires effective remote communication with customers, co-workers and suppliers. With Polycom's Vortex installed room systems, you'll experience the highest audio quality and total room coverage, so every participant can hear and be heard.

The Vortex products provide an all-in-one audio processing solution suitable for conference rooms, boardrooms, training facilities, distance learning rooms, courtrooms, and large auditoriums. Microphones and speakers can be installed anywhere — in ceilings, tables, and elsewhere, out of view and in numbers that can cover even large rooms "wall-to-wall." You can use the revolutionary SoundStation VTX 1000 to easily control your Vortex system (dialing, volume, muting) and experience the power of wideband audio in an installed system. And, you can easily connect Vortex units to Polycom ViewStation and iPower™ products for full room audio coverage of your video conferences.

Vortex EF2280

Give your clients' conference rooms or distance learning facilities the audio quality they need for seamless communication. The Vortex EF2280 automatically mixes your microphones and other audio while canceling acoustic echoes and annoying background noise. Linked Vortex EF2280 units will handle up to 64 microphones in your facility.

Vortex EF2241

A companion to the Vortex EF2280, or a stand-alone solution for rooms, the Vortex EF2241 automatically mixes four microphones and other audio while canceling acoustic echoes and annoying background noise. The Vortex EF2241 features a built-in "phone add" to bring telephone calls into the conference.

Vortex EF2201

A phone add for voice and video conferencing applications. Up eight telephone callers can be added (with additional Vortex EF2201 units) to Vortex EF2280's and Vortex EF2241's. International compatibility and robust performance to work with the most challenging PSTN telephone lines.

Polycom Voice Solutions



Installed Room Systems: Vortex Product Line | Continued

Vortex EF2211

A stand-alone single channel acoustic echo canceller with telephony interface for small rooms and roll-about applications.

Vortex EF2210

A stand-alone single channel acoustic echo canceller for small rooms and roll-about applications.

Item No.	Description
2200-82201-001	Vortex EF2201 Phone Add - Includes power supply, user manual, software, Cat 5 cable 15' telco cable. Approved for North America
2200-82210-001	Vortex EF2210 Single-channel AEC / Noise canceller. - Includes power supply, user manual, software, Cat 5 cable. Approved for North America
2200-82211-001	Vortex EF2211 Single-channel AEC with built-in phone add - Includes power supply, user manual, software, Cat 5 cable, 15' telco cable. Approved for North America
2200-12241-001	Vortex EF2241 - Multi-channel AEC / Noise canceller w/Auto Mic Mixing, Matrix Mixer, and Telephony interface.- Includes power supply, user manual, software, Cat 5 cable, 15' telco cable. Approved for North America
2200-12280-001	Vortex EF2280 - Multi-channel AEC / Noise canceller w/Auto Mic Mixing and Matrix Mixer.- Includes power supply, user manual, software, Cat 5 cable. Approved for North America
2200-12282-001	Vortex EF2280-EF2201 Package System. - Includes EF2280, EF2201, power supplies, user manuals, software, two Cat 5 cables, 15' telco cable. Approved for North America
2200-12283-001	Vortex EF2280-EF2241 Package System. - Includes EF2280, EF2241, power supplies, user manuals, software, two Cat 5 cables, 15' telco cable. Approved for North America
2230-10022-001	Bundle: Vortex EF2241 and SoundStation VTX 1000 (w/o EX microphones and subwoofer) North America
2230-10023-001	Bundle: Vortex EF2280 and SoundStation VTX 1000 (w/o EX microphones and subwoofer) North America
2230-10024-001	Quick Install Pack 1: Vortex EF2241, Soundstation VTX 1000 (w/o EX microphones and subwoofer), 4 boundary microphones, 2 2'x2' ceiling tile spakers, and cables. North America.
2230-10025-001	Quick Install Pack 2: Vortex EF2241, SoundStation VTX 1000 (w/o EX microphones and subwoofer), 4 boundary microphones, 2 6" can loudspeakers, and cables. North America
2230-10026-001	Quick Install Pack 3: Vortex EF2241, SoundStation VTX 1000 (w/o EX microphones and subwoofer), 2 ceiling microphones, 2 2'x2' ceiling tile speakers, and cables. North America
2230-10026-001	Quick Install Pack 4: Vortex EF2241, SoundStation VTX 1000 (w/o EX microphones and subwoofer), 2 ceiling microphones, 2 6" can speakers, and cables. North America
2457-21978-001	Cable, VSX 8000 to Vortex Audio/Control, 6 ft/1.8 m
7200-21967-001	VSX 8000 and Vortex EF2241 Bundle including: VSX 8000 to Vortex Audio/Control Cable, English Remote, Country Group 1, 1st Year Standard Service. Order VSX 8000 Network Modules separately.
7200-21968-001	VSX 8000 and Vortex EF2280 Bundle including: VSX 8000 to Vortex Audio/Control Cable, English Remote, Country Group 1, 1st Year Standard Service, Order VSX 8000 Network Modules separately.



Polycom Voice Solutions

Voice Product Accessories

How do you make industry-leading products even better? By adding Polycom's convenient and easy-to-use accessories that help you to save time, be more productive, and add more enjoyment to the use of your conferencing products. Whether it's cables, headsets, or a protective carrying case for your voice conferencing products, Polycom makes it easy for you to find the accessories you need.

Item No.	Description
1310-04469-001	Headset Hanger - SoundPoint Pro SE-220 & SE-225
1310-04820-001	Headset by Plantronics - CHS142N - SoundPoint Pro SE-220 & SE-225
1310-04820-002	Stratus on the Go Headset by GN Netcom Inc.- SoundPoint Pro SE-220 & SE-225
2200-11014-002	Cable, Cisco Power over Ethernet, for use with SoundPoint IP 500
2200-11077-001	Power over Ethernet Cable, 802.3af, for use with SoundPoint IP 500
2200-11611-001	SoundPoint IP 500 and 600 Wallmount Bracket kit includes hardware for wall mounting
2200-03000-001	IR Remote Control - SoundStation Premier
2200-01906-001	Video Interconnect - SoundStation & SoundStation Premier
2200-00698-001	Extended Microphones (2) - SoundStation EX
2200-00699-001	Wireless Microphone System, Frequency A (171.905 MHz) - SoundStation and SoundStation Premier
2200-00699-002	Wireless Microphone System, Frequency F (203.400 MHz) - SoundStation and SoundStation Premier
2200-02138-001	Extended Microphones (2) - SoundStation Premier EX
2215-07155-001	Extended Microphones (2), SoundStation VTX 1000
2565-07242-001	SoundStation VTX 1000 Subwoofer, 110V
2565-07242-002	SoundStation VTX 1000 Subwoofer, 220V
2200-07155-002	SoundStation IP 4000 EX Mics (Qty 2)
2301-03433-001	Avaya DCP Wall Module Connector
2200-03111-001	Konexx DWInt (Northern Telecom Telephone Adapter)
2200-80010-001	Vortex EF-IR10 Infra-Red Remote Control for EF2280, EF1210, EF600*, EF200 (*with EF600 volume on EF200 only)
2200-80099-001	Vortex EF-IR11 Infra-Red Remote Control for use with EF2280, EF2241, EF2201, 2211 and EF2210.
2215-80031-001	Vortex EF22xx Accessory Kit. Contains twelve (12) Phoenix-type terminal connectors for use with EF22xx models.
2200-16155-001	EX Mics SS2 – NA (Qty 2) EX Microphones for SoundStation2,
2200-07803-001	SoundStation2W -12 hour talk time Li-Ion Battery. Replacement rechargeable Li-Ion Battery, 12 Hour talk time, 80 hour standby time, Compatible with both SoundStation2W Basic and Expandable
2200-07804-001	SoundStation2W -24 hour talk time Li-Ion Battery. Replacement rechargeable Li-Ion Battery, 24 Hour talk time, 160 hour standby time, Compatible with both SoundStation2W Basic and Expandable
2200-07840-001	SoundStation2W-2 Ex Mics with cablesSoundStation2W-2 Ex Mics with cables, low power consumption, only compatible with SoundStation2W EX

Polycom Network Infrastructure Solutions

Network



Polycom Unified Conferencing Solutions

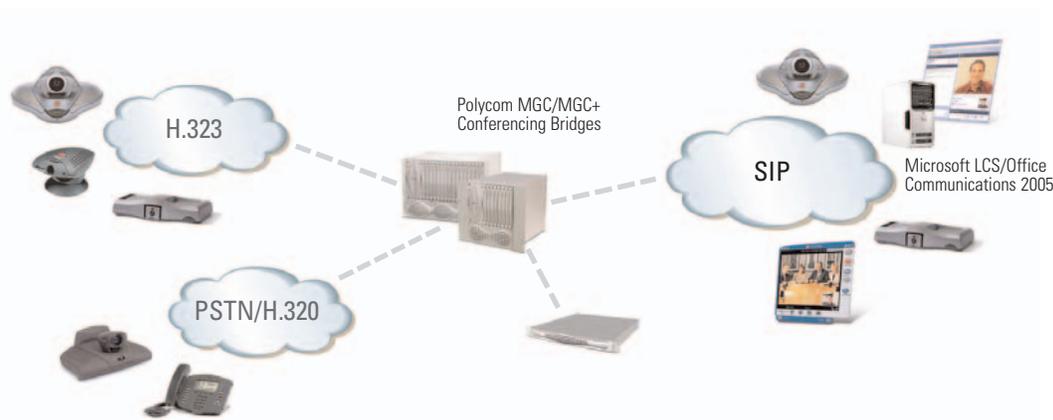
From Simple to Complex... More Than Just An MCU

Every conference network has different needs, ranging from the simple to the complex. Small networks may only be looking for the simplest of solutions – web-based set up for a small number of sites, support for a single network protocol such as IP, and easy to use conference access features such as on-demand “meeting rooms” or scheduling tools integrated with familiar Microsoft® Outlook®.

Larger networks have a different set of needs, and may be concerned with redundancy, interoperability, scalability, integration and customization, security, and of course the day-to-day management of the conference network. At this level, a simple or limited MCU is not enough.

The Polycom MGC™/MGC+ Conferencing Bridge provides all the critical components necessary for implementing and managing a reliable and cost-effective conference network. In addition to supporting mixed network protocols and legacy/third party equipment, including a range of different firewalls, gatekeepers and endpoints, the MGC solution can also provide advanced voice/video conference scheduling and network management functions, either embedded within the MGC+, or purchased as the stand-alone *ReadiManager SE200* network appliance.

Polycom provides ALL the pieces to the conferencing network puzzle, to ensure a complete, robust, end-to-end conferencing experience, from simple network solutions all the way up to large, complex conferencing networking requirements.



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Polycom Network Infrastructure Solutions

Polycom MGC Platforms

Polycom MGC/MGC+ Unified Conferencing Bridge Solutions

Polycom's MGC and MGC+ unified conferencing bridges offer customers the ability to easily deploy and manage multipoint voice, video, unified and gateway conferencing, all on a single platform with proven carrier-class reliability.

The MGC/MGC+ platform is unique in its ability to support voice, video, data as well as Web conferencing and collaboration applications – multipoint or gateway – scheduled or on-demand – over ISDN, IP, VoIP, and/or PSTN – including an integrated firewall solution - and conference network management and scheduling software – on one cost-effective platform.

Both the MGC and MGC+ platforms share the exact same features and functionality, with the sole difference being that the MGC+ (Readi*Convene*) chassis has an extra slot, which supports the Integrated Application Module (IAM) for embedded video/voice conference scheduling and network management. This same software management suite – Readi*Manager* SE200 - is also available as a stand-alone network appliance.

(Please see the NSD Configurator for configuration details, pricing and part numbers for all NSD Products)

Polycom Network Infrastructure Solutions

Polycom MGC and MGC+ Platforms – Comparative Matrix



	MGC-25	MGC-50	MGC-100	ReadiConvene (MGC+ ⁵⁰)	ReadiConvene (MGC+ ¹⁰⁰)
Target Environment	Small, Medium (or Large-Distributed)	Medium to Large	Large, Service Provider	Medium to Large	Large, Service Provider
Type of Network	Distributed	Distributed or Centralized	Centralized	Distributed or Centralized	Centralized
Maximum Capacity (IP)	24 ports @ 384k	95 ports @ 384k	190 ports @ 384k	95 ports @ 384k	190 ports @ 384k
Chassis Type	2U 19" closed chassis, 10 pre-set configurations	Modular, universal 8 slot chassis, hot swap modules	Modular, universal 16 slot chassis, hot swap modules	Modular, universal chassis with 8+1 slot (IAM), hot swap modules	Modular, universal chassis with 16+1 slot (IAM), hot swap modules, redundant power
Network Protocols	IP (SIP, H.323) ISDN (H.320) PSTN Data: H.239, T.120	IP (SIP, H.323) ISDN (H.320) PSTN Data: H.239, T.120			
Resource Redundancy	–	Yes	Yes	Yes	Yes
Redundant Power	–	–	Yes	–	Yes
Integrated Firewall Gateway	–	Yes	Yes	Yes	Yes
On-Demand and Scheduled Conferencing	Yes	Yes	Yes	Yes	Yes
Automatic Transcoding	Yes	Yes	Yes	Yes	Yes
Advanced Continuous Presence	Yes	Yes	Yes	Yes	Yes
Click&View	Yes	Yes	Yes	Yes	Yes
Unified Conference Suite (UCS) (IVR/DTMF, Entry Queue, OneDial, Meeting Rooms)	Yes	Yes	Yes	Yes	Yes
Conference Management and Scheduling	ReadiManager SE200	ReadiManager SE200	ReadiManager SE200	Embedded with IAM, or use standalone RM SE200	Embedded with IAM, or use standalone RM SE200

Polycom Network Infrastructure Solutions

Highlights

- Plug and play with Fast Setup Wizard
- Easy to order with 10 preset configurations
- On demand and scheduled conferencing
- Unified interactive keypad controls manage both voice and video conferences
- Optional advanced Continuous Presence and video transcoding
- Optional IVR/DTMF and Entry Queue services

MGC-50/100 and MGC+^{50/100} Highlights

- Telco-grade architecture
- Highly flexible and scalable
- Multipoint and gateway conferencing
- Supports IP (H.323, SIP), ISDN, PSTN and VoIP
- Scheduled and On-Demand Conferencing (concurrently)
- Hot swappable modules
- Resource redundancy
- Power redundancy (MGC-100/MGC+¹⁰⁰ only)
- Integrated firewall gateway
- Embedded voice/video scheduling and network management software available on IAM module for *ReadiConvene* MGC+^{50/100} platforms

MGC Manager Highlights

- Manage and monitor multiple conferences simultaneously
- Easily pre-configure “on-demand meeting rooms” for users, or groups of users
- Advanced conference scheduling
- Display all ongoing and reserved conferences
- System configuration, software downloading and system fault detection
- Included with all MGC platforms

Polycom MGC-25

The MGC-25 platform is an economical and easy to use multi-network conferencing solution. The MGC-25 is a small 19” chassis with a sleek, rack mountable design, yet provides value conferencing by supporting the same software as the MGC and MGC+ platforms. With 10 pre-set configurations, the MGC-25 is the perfect solution for any work group environment, or large enterprise with distributed network requirements.

Polycom MGC-50 and MGC-100

Polycom’s MGC-50 and MGC-100 are high performance, highly scalable MCU and gateway platforms. These flexible systems, designed to accommodate users’ changing multipoint needs, use a modular “universal slot” platform that allows a high degree of customization based on port capacity and functionality requirements. The 8-slot MGC-50 can be used in either a distributed or centralized deployment of conferencing and gateway services. The MGC-100, with twice the scalable capacity of the MGC-50 and redundant power supplies, meets the requirements for a centralized service requiring support for a large number of ports, features and multiple network connections, dedicated, switched and packet.

Polycom *ReadiConvene* MGC+⁵⁰ and MGC+¹⁰⁰

The *ReadiConvene* platforms – MGC+⁵⁰ and MGC+¹⁰⁰ - are identical in feature/functionality to the MGC-50/100, with the exception of an extra option for embedded voice/video conference management software.

This is facilitated by an extra slot in the MGC+ chassis that is dedicated to support the IAM (Integrated Application Module), which runs the *ReadiManager* SE200 software management pack.

With the addition of the IAM module, *ReadiConvene* can provide an “all in one” conferencing platform, including conference scheduling, conference network deployment and management, device management and advanced gatekeeper.

Polycom MGC Manager

Polycom’s MGC Manager is an easy-to-use provisioning, management, scheduling and reporting application that is included with the purchase of all MGC and MGC+ platforms. Windows-based, MGC Manager communicates with an MGC via any TCP/IP network or dial up connection, allowing network administrators to seamlessly manage multiple MGCs from a single location.

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Highlights

- Flexible – supports all audio conference types, PSTN and VoIP, allows upgrades to web and video conferencing on existing MGCs, mixes PSTN, VoIP and video in a single conference with automatic Transcoding.
- Scalable – port capacity from 24 to 860 ports
- Extensive user features – mute/unmute, roll call, voting, polling, Q&A, subconferencing and more
- Highly scalable – grows seamlessly with your business and offers dynamic scaling for added conference capacity on-demand
- Secure – installs behind firewalls. PIN codes, conference lock and advanced features for participant greeting/validation enhance overall security

Audio Conferencing Platforms

Polycom *ReadiVoice*®

ReadiVoice is the world's most widely deployed, totally on-demand voice collaboration system – the number one choice of Service Providers, carriers and large enterprises seeking the most robust, reliable and easy-to-use solution for PSTN or SIP networks. Convenient and feature-rich, *ReadiVoice* is highly configurable and customizable through a powerful API.

ReadiVoice's patented Intelligent Network Call Routing technology routes calls to available media servers. This exclusive capability eliminates wasted capacity, overloaded servers and enables seamless scalability, network redundancy and the ability to geographically distribute media servers. Nearly 200,000 *ReadiVoice* ports deployed since 1998 in the most demanding production environments chosen by the world's largest Service Providers.

For Pricing please contact your Sales Representative for further information.

Polycom Network Infrastructure Solutions



Polycom Management and Scheduling

Polycom *ReadiManager* SE200 Advanced Video/Voice Conference Scheduling and Management

The new Polycom *ReadiManager* SE200 network appliance delivers a full-suite of advanced video/voice conference management functions via a tightly integrated set of applications – gatekeeper, device management, scheduling, and conference management. This software “Management Pack” is built around a common database to facilitate one-time data entry for all manageable entities (such as users, endpoints, MCUs, and other conference or network resources) across all applications. In addition, *ReadiManager* SE200 provides users a consistent, intuitive look and feel throughout each management function.

The software Management Pack has also been designed to run on a dedicated application module integrated within the new Polycom *ReadiConvene* MCU platform.

Highlights

- Single platform solution delivers an integrated suite of applications
- Built around a common database for one time data entry
- Easy to use, consistent user experience across all device management, scheduling, conference management and gatekeeper functions
- Enables easy end user conference scheduling with either Outlook or web-based interface
- Integrates with enterprise LDAP or Active Directory for automated user maintenance
- Both audio and video calls are simplified with Global Directory services and Polycom OneDial™
- Provides open standards support of third-party endpoints, gateways, MCUs and gatekeepers

Polycom Network Infrastructure Solutions

PathNavigator Highlights

- OneDial provides easier conference access
- On Demand conferencing supports personal “meeting rooms”
- Alternate IP and ISDN routing
- Firewall traversal support
- Call forwarding
- Policy and bandwidth management
- Least cost routing

Polycom Global Management System Highlights

- Centralized control of video conferencing network saves time, resources and cost
- Easy to use graphical user interface for at-a-glance network status
- Automatic software uploads to networked video/audio conferencing devices to ensure timely system upgrades
- Real-time monitoring and remote network management ensures video conferencing network integrity
- Comprehensive directory services makes dialing video calls simple
- CDRs provide network usage statistics and reports

Polycom WebCommander Highlights

- Multipoint scheduling tool that works through a web browser or Microsoft Outlook
- Real-time conference control including changing screen layouts, adjusting volume, connecting new participants and basic conference monitoring
- Customize your video meeting with graphics, languages, logos and color schemes
- Can be used for both immediate ad hoc meetings, or to schedule future conferences
- View conference/participant connection status

Stand-Alone Conference Management Software

Polycom PathNavigator Advanced Gatekeeper

Polycom’s PathNavigator gatekeeper makes IP and ISDN video communications easy to use, with features such as OneDial (simplified dialing) and on-demand “Meeting Rooms,” which allow participants to easily initiate a meeting at any time without third party intervention.

Features such as least-cost routing, alternate IP and ISDN routing, firewall traversal support, and automatic endpoint registration, enable network administrators to be more productive, saving time and resources.

Polycom Global Management Systems

Designed for IT professionals, the Polycom Global Management System is a web-based system management software solution that enables centralized support of enterprise-wide Polycom video endpoints and MCUs. The feature-rich software includes six major components – System Management, Global Directory, SoftUpdate, Provisioning, Account Management and Reports.

Polycom WebCommander

Polycom’s WebCommander is an intuitive web-based interface for scheduling, monitoring and managing video and audio conferences. WebCommander empowers both administrators and users to control all aspects of setting up and running conferences on Polycom MGC platforms, through a web-based wizard interface or Microsoft Outlook.



Polycom Global Services

Global

Features

- Consistent high quality service delivery across multiple locations
- Global coverage
- Timely support
- Unprecedented expertise
- Increased system usage
- Rapid technology assimilation
- Highest quality
- Maximum ROI

You want the most out of your Polycom investment and you want it fast! Polycom Global Services offers comprehensive service and support capabilities, delivered with our worldwide channel partner network. This means worldwide availability, flexibility to meet your unique needs, and the highest quality service – proven over years of customer delivery.

United with our partners to drive customer success, our high-quality service teams provide end-to-end worldwide support that helps maximize Return On Investment (ROI). It's not just about service offerings. It's about how the services transform world-class technology into maximum benefits and ultimate customer satisfaction.

Our service portfolio encompasses comprehensive Support Services for immediate resolution of issues, as well as Installation Services, and a complete range of training offerings. In addition, our Advanced Services provide pro-active, value-added services to help you plan, design, implement and manage a segment or an entire global, collaboration environment.



Polycom Global Services

In addition, we offer variations of these Support Services so you can choose the right level of support for you.

Support Services

Get Maximum Return on Investment

Polycom offers a complete portfolio of support services – you select the level of support you need – full-to self-service. From complete installation services to stellar maintenance for video conferencing endpoints like VSX, ViewStation and iPower, to our world-class services for our multipoint bridges and network solutions software, Polycom delivers.

Premier Family

A family of maintenance services for all Polycom hardware and software products. These offerings include unlimited telephone support during normal business hours; optional 7 x 24 availability; escalation to resolve engineering issues; parts support; software updates and upgrades; access to 24-hour video test facility, and online self-help support tools assisted by our new Self Help Tool “FRED,” which helps you as you navigate through our support site and provides easy access to the newly added feature request documents and many other new tools designed to promote self help.

Polycom Global Services

Polycom Support Services offerings at a glance

Maintenance prices vary by model, number of systems and program options.

Warranty – Polycom stands behind our products and services. Ask our channel partners and sales representatives about specific warranty terms. In addition to our standard warranties, Polycom offers maintenance services to ensure prompt response, minimum downtime, and satisfied users long after the warranty expires.

Polycom Support Services Features	Premier	Premier Plus	Advanced Maintenance
Telephone technical support	•	•	•
Escalation support	•	•	•
Online support	•	•	•
Around the clock test facility	•	•	•
Advance parts replacement	•	•	•
Software updates	•	•	•
Software upgrades	•	•	•
On-site support		•	•
Enterprise Support Engineer			•
Enterprise Support Manager			•

Polycom Global Services

Features

- Faster, tested installs
- User orientation
- Increased productivity
- Cost-effective
- Improved user satisfaction

Going Beyond Your Traditional Maintenance Requirements

Offering the most comprehensive portfolio of consultative service programs in the industry.

Designed to help you execute your communications and business strategies seamlessly.

Installation Services

Installation Services – Ensure that your Polycom group video conferencing systems, Multipoint Control Units (MCUs) and network solutions software are professionally installed – fast – so you can quickly use them! Video conferencing and Multipoint Control Unit (MCU) installations include pre-installation coordination, system unpacking, inspection and system install with configuration and peripherals connection; live system test, and orientation for up to three students.

Installation prices vary by model. Savings calculated from installation and one year maintenance purchased separately.

Advanced Services

Polycom Advanced Services are proactive services designed to help you execute your distance communications and business strategies seamlessly, and provide product lifecycle management for your entire collaboration environment.

Polycom Global Services

Polycom Global Services experts deliver value by shortening the interval between application integrations, installing, configuring, and testing an integrated audio conferencing system. The integration of audio systems with back end applications creating a cohesive system – the step that makes the system operationally ready – can be achieved significantly sooner using any of the services within Audio Network Integration Services.

These offerings are designed to provide businesses with a streamlined, efficient process that facilitate smooth analysis, development, and implementation of an integrated audio network system. By taking advantage of our various integration services and expertise in the area of audio networks, customers can focus on running their businesses, not on the details and hassles of running and deploying their own audio network projects.



Polycom Global Services

Implementation Services



Implementation Service, available for the full range of Polycom conferencing solutions, is delivered in collaboration with the customer's technical team. The core offering includes project management, a pre-installation survey, database development and configuration, on-site installation, testing and onsite administrator training.

Implementation Services pricing will vary depending on software type and number of systems.

Video Conference Service Quality Assessment

User satisfaction and service quality are among the primary indicators of successful video conferencing deployment. Knowing where you stand in terms of service quality is a critical prerequisite to any improvement program you will undertake.

Polycom's Video Conference Service Quality Assessment is designed to assist organizations in determining how well their approach to video conferencing is meeting user satisfaction and management's expectations. Through this Quality Assessment, we identify issues that affect reliability, performance and user satisfaction, and recommend solutions to improve your video conference service quality.

Item No.	Description
6867-07775-001	For up to 30 group systems



Polycom Global Services

Performance Benchmarking and Best Practices Assessment

Polycom's Performance Benchmarking and Best Practices Assessment can help you maximize the return on your video conferencing investment and realize substantial strategic benefits.

This assessment is a highly structured program that gives you a clear understanding of what your conferencing network can really deliver, how to reduce network costs, streamline usage processes, and improve efficiency and quality of service.



Polycom's Performance Benchmarking and Best Practices Assessment focuses on three key areas of video conferencing: quality of service, operational efficiency and business benefits. The critical factors that affect each of the key areas - people, process and technology -- are at the core of our data gathering activities and analysis.

Item No.	Description
6867-07749-001	For up to 100 group systems

Polycom Global Services

These offerings are focused on ensuring our customers networks and systems are prepared to deploy video and audio IP products. IP Network Consulting and Audio Integration services have been created to further the unified communication conferencing technology adoption and utilization. In addition, Advanced Project Management is focused on preparing our customers for successful and error-free deployment of Polycom products.

ISDN to IP Transition Workshop

The deployment of video conferencing over TCP/IP networks can be complex yet the improved service quality, reliability, and substantial cost-savings over an ISDN environment makes the decision to transition to IP a consideration by many enterprises today. To help enterprise customers move efficiently to IP-based conferencing, Polycom offers a two-day workshop to share our knowledge and expertise regarding the transition.

The workshop will educate your networking and conferencing professionals on the steps of the transition process. After the workshop, we provide a report that captures the basics of the transition process, and identifies the specific issues that must be addressed both by the enterprise and by the video conferencing and networking vendors that serve it. This document will be the framework for your ISDN to IP transition.

Item No.	Description
6867-07747-001	ISDN to IP Transition Workshop

IP Network Consulting

IP Network Consulting helps customers recognize infrastructure issues that may have an impact on the deployment of interactive video conferencing. This service aids video and audio conferencing users in working through these issues in a timely manner. As part of this service, Polycom experts will develop a plan for corrective actions, for education, planning, network testing, or a combination of all these tasks. Our consultants have a deep understanding of IP networks, and how to properly configure them for real-time traffic support.

As our customers continue to adopt IP based network systems it is imperative that Polycom be there to assist them in the assessment and optimal implementation of IP networks in support of audio video conferencing.

Polycom's Global Services expertise helps customers understand and resolve issues

- Existing problem isolation and recommendations for resolution
- Network testing or the ability to carry real-time video traffic
- Education of video and networking personnel on issues of video IP
- Transition planning for moving from ISDN to IP-based video conferencing
- Help in writing Service Level Agreements

Item No.	Description
6867-07761-001	IP Network Consulting

Polycom Global Services

Audio Network Integration Services

Audio Network Integration Services offers consulting to customers in business case analysis for audio conferencing, conducting application or integration development for back end audio systems (such as billing and provisioning), or let a certified Polycom project manager take the lead to manage your entire audio systems integration and deployment projects. In addition, our Audio Integration Services offer excellent value for your business. We can help maximize the return on investment (ROI) of your Polycom products by streamlining and managing customized application development and solution integration. With Integration Service you receive:

- Expert Project Management
- Convenient, end-to-end services
- Time and Money Savings

Whether you're installing your first conferencing system or your tenth, Polycom Audio Conferencing Integration Services ensures that implementation goes smoothly.

Item No.	Description
6867-07804-001	Audio Network Integration Services

Advanced Project Management

Today Polycom Global Services offers various levels of project management services for all Polycom products. These services include installation, software upgrades, and system relocation to name a few. This new offering will go a step further by providing project management services that follow our customers unified conferencing communications life cycle. Our highly experienced project managers will be there to assist in pre sales through the deployment and stay involved to address ongoing support and equipment upgrades and modifications. In addition, Polycom global Services advanced project management will allow our customers to focus their resources on core competencies while we participate and lead in the success of large system installations and network infrastructures to:

- Ensure system and product optimization
- Entails third party equipment deployments as part of a Polycom implementation
- Multi site or multi product installations
- Network transition from PSTN or ISDN to IP networks
- Complex product implementations

These offerings are focused on ensuring our customers networks and systems are prepared to deploy video and audio IP products. IP Network Consulting and Audio Integration services have been created to further the unified communication conferencing technology adoption and utilization. In addition, Advanced Project Management is focused on preparing our customers for successful and error-free deployment of Polycom products.

Item No.	Description
6867-07805-001	Advanced Project Management



Custom Products/Market Solutions

Custom

Select from the pre-packaged solutions below for specific applications or vertical markets, or let us design a customized solution specifically for you! Our experts are waiting to meet your needs.

Education Solutions

Because of advances in technology, today's classroom is very different from the traditional classroom of the past. The Polycom ClassStation™ Packages are a reflection and configuration of past techniques combined with up-to-date instructional tools that empower teachers and students for complete success. The packages facilitate very effective distributed and distance learning creating more Educational Equity, Excitement and Enrichment of learning. Industry trends demand increased quality, capability, ways to communicate while decreasing size and price of technology. Our packages establish these trends and go beyond with completely automatic operation we call "transparent technology" in the classroom. Complexity of technology has been taken away with one part number, effective integration, value pricing, access to content and applications training. Never before have complete solutions been so capable, affordable, fun and easy-to-use!



Item No.	Description
2230-22119-001	ClassStation, Large, VSX 8000, 4 port MCU, 2 PTZ cameras, 10.5 inch color TP cntl, 3 32" displays (2 NTSC, 1 XGA), 15" VGA display, 3 educational carts 42", podium, VCR/DVD, 15 PTT mics, instr mic, Doc cam, ImageShare II, Spkr System, 2 content sessions, Applications Training
2230-22120-001	ClassStation, Small, VSX 8000, 4 port MCU, PTZ camera, Polycom remote control, 2 32" displays (1 NTSC, 1 XGA), 2 educational carts 42", 3 digital mics arrays, ImageShare II, Spkr System, 2 content sessions
2230-22286-001	ClassStation, Secondary, VSX 7000, 4 port MCU, Polycom remote control, 2 32" displays (1 NTSC, 1 XGA), 2 educational carts 42", 2 digital mics arrays, Visual Concert FX, Spkr System, 1 content session
2230-22285-001	ClassStation, Primary, VSX 7000, 4 port MCU, Polycom remote control, 32" display (XGA), Single educational cart 42", 2 digital mics arrays, Visual Concert FX, Spkr System, 1 content session

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Custom Products/Market Solutions

Ideal Usage Environment

- K-12, Primary and Secondary school locations
- Higher Education including universities, colleges, community colleges, technical colleges
- Corporate Training Rooms
- Auditoriums
- Large lecture halls
- Medical training facilities
- Corporate boardroom
- Military Training/Distributed Learning rooms, command centers, briefing centers
- Continuing education center
- Museums or Hospitals
- Content Provider locations

Ideal Applications

- Basic or advanced meetings
- General distance and distributed learning
- Specialized courses of instruction
- Continuing education
- Professional development
- Blended learning environments
- Music schools
- Theatre content and classes

Polycom Ceiling Microphone Array

Quality and performance from the leader in video conferencing

Polycom's VSX digital microphone array is the only audio pickup device for video conferencing systems on the market that offers consistent, reliable, 360 degree voice pickup in 14 kHz StereoSurround audio! When paired with a Polycom VSX video conferencing system, the audio pickup and delivery during video communications is unmatched. This innovative design eliminates table-top clutter while providing crystal clear, crisp sound to far end video participants. This design makes it ideal for video conferencing applications of all kinds in a variety of environments.

Extended room coverage with noise control

The Polycom Ceiling Microphone Array is designed to eliminate acoustic noise coming from the ceiling, while boosting sensitivity gain even when the speaker is directly beneath the microphone. To achieve up to 2,100 square-feet of coverage, enough area to comfortably seat 175 people, simply connect up to three Ceiling Microphone Arrays to a single VSX video system. This huge coverage area is up to three times larger than competitive unidirectional ceiling microphones. The Polycom Ceiling Microphone seamlessly integrates with the Polycom VSX video systems, guaranteeing you'll always enjoy the best audio quality in echo cancellation, noise reduction, and automatic gain control. Quite simply, it's the best sound money can buy.

Item No.	Description
2215-22639-001	Polycom Ceiling Microphone Array - Includes VSX microphone array, ceiling mount fixture with 23" steel post & hardware, 50' & 30' plenum cables. For 2' x 2' or 600mm x 600mm grid drop ceiling only.

Custom Products/Market Solutions

Healthcare Solutions

Choose MedLink Cart when:

- Choice of iPower 9400 or VSX 8000 is important
- Will be placed in a medium-sized room (5-10 people)
- Plug and play of S Video or Composite devices is required
- Multiple audio and camera inputs are needed
- Positioning of monitor and camera is critical

VSX 8000 MedLink
• 20" NTSC LCD display

Optional Software
• Close Captioning
• Voice and Touch Control

Optional Hardware
• Polycom Wireless Tablet (Polycom iPower 9000 series)



Polycom MedLink Cart

The Polycom MedLink Cart allows you to choose from Polycom's top-of-the-line video conferencing codec, VSX 8000, or iPower 9000 as the core technology. The MedLink Cart is constructed of aluminum and offers: mobility, durable baked-on powder coat finish, four five-inch (two locking) casters, locking keyboard drawer with ball bearing drawer slides, locking lower and upper compartment cabinet doors, fully-vented 6.3 cubic feet of storage space in lower compartment, fully-vented 4.75 cubic feet of storage space in upper compartment, lower cart section accessible from front and back, perimeter base bumpers with large radius corners, and a stainless steel work surface.

The MedLink features a 20" LCD mounted on radial arm to allow for easy positioning of the monitor and camera. The patch panel in front allows easy connection of S Video medical devices. Side handles allow for ease of mobility. The MedLink Cart also includes a hospital grade UPS.

Choose the Practitioner Cart when:

- A very small footprint is required for a small room (less than 5 people)
- Minimal storage space is required
- Maximum mobility is essential with a sturdy cart
- High quality audio and video are needed
- Interaction with people is most important

VSX 7000 Practitioner Cart – Single display (North America)
• 20" NTSC LCD display

VSX 7000 Practitioner Cart – Dual display (North America)
• Dual 17" LCD displays (S-Video & XGA)

Optional Software
• Close Captioning
• Voice and Touch Control MedLink Cart



Polycom Practitioner Cart

The Polycom Practitioner Cart utilizes the Polycom VSX 7000 as the core for real time interactive voice and video communications. The Practitioner Cart's footprint is designed around a stainless steel IV-style stand to minimize its size, and to maximize maneuverability, a stainless steel footrest and handle. A weighted base with five 4" diameter rubber ball bearing composite swivel casters provide stability. The unit is 60" tall, 24" wide, (single display the dual display is 34") and 27" deep. The Polycom Practitioner Cart has a 20" LCD in the single monitor version and two 17" LCD's in the dual monitor version, an integrated PTZ main camera, table top microphone, integrated speaker and subwoofer, embedded standards based AES encryption, a user-friendly graphical interface and easy-to-use remote control. The Practitioner Cart also includes a 48-AMP-hour battery, providing extended run-time spanning 6-8 hours on a single charge.

Custom Products/Market Solutions



Judicial Collaboration System

Primarily designed for arraignment, prison management, legal counsel, and other applications with challenging security requirements. Available with a choice of Polycom systems, it is designed for rugged applications or just about any place where you need added durability. Optional armored handset for audio privacy; unbreakable display shield and steel cabinetry.

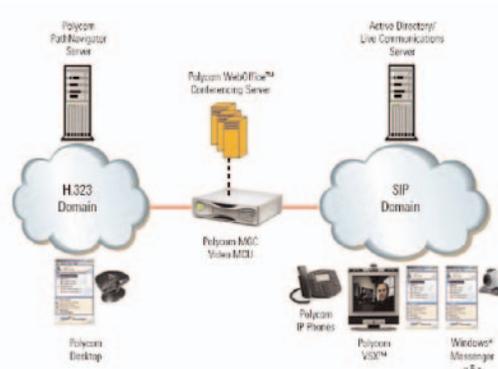


Wireless Cart

Our "no-strings-attached" mobile system uses wireless IP networking and an on-board power supply; 802.11-compliant LAN connection; bi-directional wireless audio; up to two hours of operation before recharging. Great for manufacturing and campus environments or tapping into (no longer) hard-to-reach remote experts! Well-suited for other applications where wired networks are not an option!

Custom Products/Market Solutions

Enterprise Solutions: Presence First UCC



Important considerations when selecting a collaboration suite:

- Reduces phone tag with key contacts, limits interruptions during important meetings, reduces one-sided conversations
- Best in class voice, video, and data collaboration capabilities
- Globally installed base, broad range of maintenance and professional services
- All components are optimized to fit together and are easy to learn, use and support
- Compatible with your installed Microsoft desktop application, directory and presence application investments

The Microsoft/Polycom Advantage – Polycom and Microsoft have:

- Extended the definition of presence – presence improves productivity by reducing wasted collaboration attempts
- Simplified and broadened access to video – with this solution, video is a seamless option along with voice and chat. This seamless option is available today within Microsoft Messenger®, and in the future through other popular Microsoft applications
- Reduced the amount of time required to bring this solution to your users. Microsoft and Polycom are jointly testing and implementing the products of this co-developed solution
- Enabled organization effectiveness – presence applications, when combined with a full range of collaboration tools, provide better access to information, faster decision making and improve overall organization effectiveness

Item No.	Description
	MGC-25 IP12 Bundle
	PathNavigator 12/25
	WebOffice / WM 25 users

Custom Products/Market Solutions

Polycom Grant Assistance Program

Funding is out there for almost any organization that can prove a need for better communications and demonstrate a plan for implementation. This program is specifically designed to help navigate through the myriad of funding sources, select the ones that are the right fit and assist in the application process. We aim to help any entity – from state and local governments to non-profit groups, from emergency services to healthcare, from agriculture to education – apply for funding to implement their communications projects.

Government programs like the US Department of Agriculture's Rural Utilities Services Grant (RUS), Federal Emergency Assistance (FEMA), COPS-MORE (Making Officer Redeployment Effective), E-rate, other Distance Learning and Telemedicine (DLT) programs, make funding available for almost any organization that can prove a need for better communications and demonstrate a plan for implementation. The resulting solutions can help to improve distance learning, communications, telemedicine, continuing education, and emergency preparedness. It can bolster your job base, and even reduce unemployment.

If you meet requirements addressing specific population density or income levels, your organization may qualify to receive funding to help improve every aspect of what you do. But there are literally thousands of possible funding sources from which to choose, and the process can be long and complex. Polycom's Grant Application Program (GAP) was specifically designed to help you navigate through the myriad of funding sources, select the ones that are right for you and assist in the application process by assigning grant writers, experts and coordinators to supervise and expedite the process and preparation of the official application.

Qualifications

Terms for inclusion vary by program, user group, and identified need. A guide to qualifications and more information on eligibility are available for review online at www.polycom.com/pgap

Request assistance from Polycom's program by going to www.polycom.com/pgap and see your project come to life. We'll help you find the alternative funding you need.



Polycom Learning Center

Learning

Benefits

- Training programs maximize the day to-day effectiveness and long-term success of your video conferencing solution
- Breadth of courses range from a selection of introductory courses and infrastructure information to a full curriculum of product specific offerings
- Range of course delivery options enable learning anytime, anywhere
- Quality course development procedures provide consistent course content, wherever the class is delivered

What provides the most immediate return on your collaboration technology investment? Training. By educating your work force, your organization can use and support Polycom products more effectively and efficiently.

It's a known fact that a well-trained workforce is more productive and efficient. A worldwide training organization, the Polycom Learning Center delivers targeted training content through experienced instructors to help you meet your training needs.

Polycom Learning Center Courses

Our product-related courses feature a blend of lecture and hands-on exercises, a combination that maximizes each attendee's overall learning experience. During these classes, students gain valuable technical knowledge and skills that will improve productivity, increase utilization of video conferencing equipment, and speed problem resolution. Three levels of training are offered:

- End-User—focus is on operational topics to fully leverage the product features at a basic level
- System Administrator—focus is on system configuration, advanced feature utilization, and basic troubleshooting techniques
- Technical Maintenance—focus is on installation, configuration, operation, and thorough troubleshooting

In addition to product-specific courses, the PLC offers a suite of general technology courses including: Introduction to Video Conferencing and H.320 Networks, Implementing IP Networks for H.323 Video Conferencing, SIP Protocols and Networks for Video and Voice, Best Practices for QoS and Security for H.323 (or SIP)-based Video Networks, and the industry-leading Certified Video Conferencing Engineer Program.

Not sure which program to attend? PLC offers Polycom Learning Credits for flexible purchase of days of training and Polycom training centers, packaged in 10-, 15-, or 25-day packages. Or just get in touch with the PLC team via email at Training@polycom.com for specific information on our courses and to discuss your training needs.

Polycom Learning Center

Polycom Learning Center Locations

Polycom's education services are easily accessible—available at our location, on customer premises, the web, or via video conference. Our instructor-led training is conveniently based out of the following locations (additional locations may be opened in late 2005):

- United States: California, Georgia, Massachusetts & Colorado
- Slough, United Kingdom
- Paris, France
- Mexico City, Mexico
- Australia & Singapore
- Munich, Germany
- Tokyo, Japan

On-Site Training

For groups of six or more students, we offer on-site training held at your location. Please call 1-888-248-4143 to speak with a member of the PLC staff for additional information and availability.

Video Conferencing Systems Training Programs

VSX Technical Training: A hands-on program covering how to install, configure, administer and troubleshoot the VSX products. This hands-on class covers all system features and configurations.

VSX End-User Training: The VSX Series End-User training is an introductory course that will build the skills and provide the tools necessary for end-users to operate a VSX system using the wireless remote control. This course is delivered over live video conference.

iPower Technical Maintenance: Learn how to install, operate, and maintain iPower systems. Covers user interface, administration, hands-on operation, and troubleshooting through in-depth exercises.

iPower End-User Training: An introductory course which builds the skills and provides the tools necessary for end-users to effortlessly operate the system.

ViewStation Technical Training: Learn how to install, operate, configure, and troubleshoot the ViewStation series of products. This hands-on class covers all system features and configurations.

Vortex Technical Training: This hands-on class covers audio technology basics and equipment considerations, as well as provides lab exercises to install and maintain the Vortex products.

Visit our web site: www.polycom.com/training

Certification Program:

Certified Video conferencing Engineer (CVE) Core Training: An optional class that prepares individuals for the CVE exam. Covers four major test areas: Audio, Video, Networks, and Standards and gives a comprehensive look at the core technologies for video conferencing planning, implementation and support.

Polycom Learning Center

For expert information and a referral to an authorized reseller, call us at **1-877-POLYCOM**, option 3, contracts, installation services and training.

Technology Courses

Best Practices for H.323

Best Practices for SIP

Implementing IP Networks for H.323 Video Conferencing: A very popular technical, comprehensive course on designing, building and managing IP Networks for H.323 Video Conferencing. Students gain a comprehensive examination of the technical requirements for implementing H.323 video on both corporate networks as well as the Internet.

Video conferencing (H.320) and Networking General: This entry-level course overviews the telecommunications industry, the public switched telephone network and video conferencing standards (H.320). Highly recommended for new video conferencing users and system administrators.

V2IU Technical Training

SIP Protocols and Networks for Video and Voice: This is a fast-paced two-day course that covers both the theory and practical applications of the SIP protocol suite for voice and video. The network building blocks (such as SIP proxies, firewalls, and SIP location servers) that are used in a SIP based network are described. SIP call scenarios and protocol implementation options are analyzed in detail (using real-time packet traces) so that students understand how SIP can be integrated within networks that currently support both H.320 and H.323. The course addresses the issues of how SIP relates to H.323 and how SIP can be integrated into current networks.

Network Systems Courses

MGC 25/50/100 Technical Maintenance: An interactive, hands-on course covering system installation, configuration, operation and maintenance of the Polycom MGC and the connected workstation.

MGC 25/50/100 System Administration: A practical class on how to configure and control the Polycom MGC from a user and system administrator perspective.

MGC VoicePlus™/VideoPlus™: This two-day, Instructor-led course is a hands-on program covering installation, integration, and configuration of all Voice/VideoPlus operations on the Polycom MGC platform controlled by the manager station.

Polycom Learning Center

Network Systems Courses | Continued

MGC Gateway /Gatekeeper: This one-day, instructor led course is a hands-on program covering Gateway installation, integration & Gatekeeper configuration, use and set-up of All VCSendpoints, and Gateway operations on the Polycom MGC platform.

Polycom PathNavigator: This four-day Instructor-led course is a hands-on program covering how to configure and control the Call Processing Server from a Users and System Administrators level.

Polycom Conference Suite™ Technical Training: This is an advanced technical operations two-day class, which provides students with the knowledge and tools necessary to install, set-up and administer the Polycom Conference Suite. The curriculum is delivered in a combination of lecture and hands-on exercises.

WebCommander: This two-day Instructor-led course is a hands-on program covering Web-Commander system operations, configuration, and support of the Polycom MGC Web Server.

WebOffice: This two-day, instructor-led course is a hands-on program covering installation, operation, and configuration of the WebOffice server

Errors and Trademarks

Oops!

Typographical Errors – OOPS!

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